



SOFTWARE • SOLUTIONS

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A Word from the ACC President

SEAN ATKINS

As we move into the warmer months of 2026, many organizations are taking a closer look at how their ERP systems support daily operations and long term planning. Technology continues to evolve, but the goal remains the same. Businesses want systems that make work easier, improve visibility, and support better decisions.

For many of our customers, this year includes preparing for upgrades, evaluating new features, and identifying opportunities to improve efficiency within existing systems. Updates like the Acumatica Modern User Interface and continued platform improvements in Sage 100 are designed to support those goals.

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ACC's Acumatica 2025 R2 Modern UI Overview Webinar

HIGHLIGHTS FROM OUR RECENT WEBINAR

ACC Software Solutions recently hosted a webinar focused on the Acumatica 2025 R2 Modern User Interface, designed specifically for members of the Always Current Program preparing for their upcoming update.



During the session, we walked through what users can expect from the continued evolution of the Modern UI and how these updates are intended to improve efficiency, visibility, and overall usability across the system.

Key Highlights from the Webinar

- ✓ **Simplified dashboard management** with a centralized screen for creating, editing, and managing access
- ✓ **Reusable filters within dashboards**, making it easier to view different data without rebuilding queries
- ✓ **Enhanced filtering and data discovery**, allowing users to save views and quickly locate key records
- ✓ **Greater screen personalization**, including the ability to rearrange fields and tailor layouts by role
- ✓ **More consistent experience** with modernized report forms with the new interface

The Modern UI gives users more flexibility in how they interact with Acumatica, making it easier to access information and tailor the system to daily workflows without development resources.

For those preparing for the 2025 R2 update, understanding these changes can help ensure a smoother transition.

Missed the session? Watch the recording here:

<https://4acc.com/webinars/>

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At ACC Software Solutions, our focus remains on helping customers take advantage of these improvements while keeping systems stable and reliable. Small adjustments such as improving workflows, reviewing reporting tools, or preparing for upgrades can make a meaningful difference in day to day operations.

We appreciate the opportunity to support your team and look forward to continuing to work together throughout the year.



Explore all features

Sage 100 System Planning

PREPARING FOR OPERATING SYSTEM CHANGES

Sage continues to modernize the technology environment required to support Sage 100. One upcoming change that many customers should be aware of involves operating system certification.

Beginning in 2026, Sage will no longer certify new Sage 100 updates or payroll releases for Windows 10. Future updates will require Windows 11 environments to ensure compatibility and ongoing support.

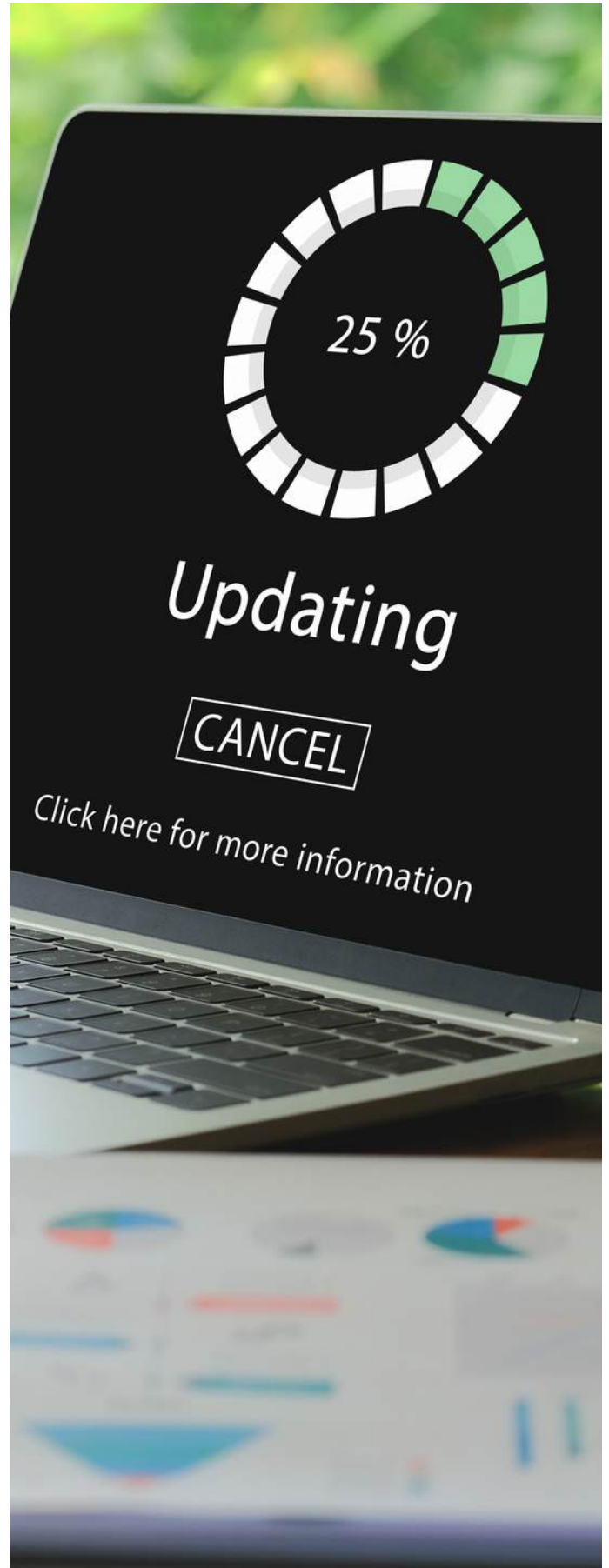
For organizations currently running Sage 100 on Windows 10 workstations, this change means that operating system upgrades should be part of future planning.

It is also important for organizations to review any third-party add-ons, integrations, or customizations that are in use. Some legacy modules or integrations may require updates to remain compatible with Windows 11. Testing these systems ahead of time can help identify potential issues and prevent disruption to business operations when upgrades or payroll updates are installed. Early planning ensures a smoother transition and helps maintain consistent access to critical Sage 100 functionality.

Recommended steps include:

- ✓ **Identifying** workstations currently running Windows 10
- ✓ **Confirming** whether existing hardware supports Windows 11
- ✓ **Scheduling** upgrades before installing new Sage 100 updates
- ✓ **Planning** ahead can help avoid delays when installing payroll updates or upgrading Sage 100 in the future.

Sage Business Partner



Acumatica Bill Payments and AP Automation

HOW PARTNERS DRIVE CUSTOMER SUCCESS

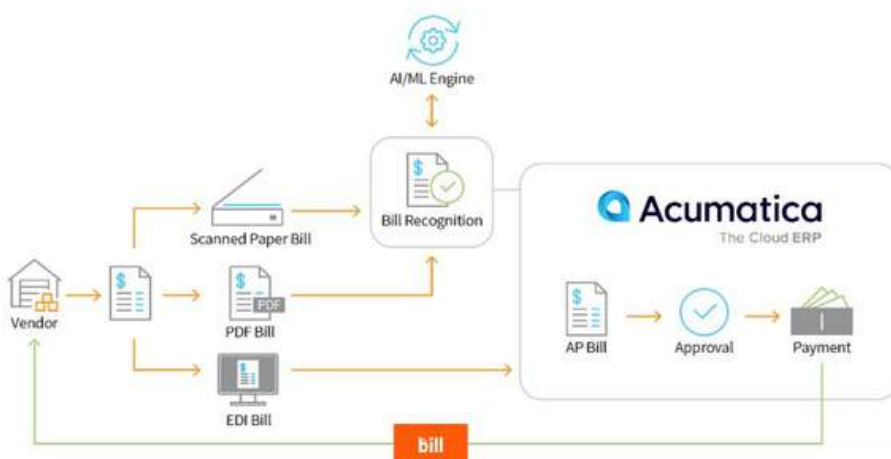
Acumatica has broadened its financial management capabilities with features that make both **accounts payable and customer payment processes more efficient and easier to manage**. These enhancements give organizations better visibility into cash flow, reduce manual work, and support both vendor and customer payment workflows within the ERP.

One of the biggest developments is the **native integration with BILL**, a platform that automates vendor payments and accounts payable workflows. With this connector, businesses can capture, process, and approve supplier invoices quickly while staging payments through a secure, flexible system. Vendor details, preferred payment methods, and payment status are reflected in real time inside Acumatica, helping finance teams maintain accurate records and avoid manual reconciliation work.



In addition to AP automation, Acumatica's bill payment tools include the ability to **send payment links directly from invoices**, sales orders, or overdue charges. Customers can use these links to pay via credit card, ACH, or other supported methods. Payments can be made in full, partially, or applied across multiple invoices, and proof of payment receipts can be generated automatically. A self-service portal gives customers a secure way to view and pay their balances at any time from any device.

These capabilities help finance teams reduce errors, improve cash flow, speed up receivables and payables, and make it easier for customers and vendors to complete payments accurately and on time.



Key Benefits at a Glance:

- ✓ Automate invoice processing and approvals for faster accounts payable
- ✓ Provide customers with flexible, secure payment options
- ✓ Improve cash flow visibility and reduce manual reconciliation
- ✓ Support multi-invoice or partial payments with automatic receipts

What's New and What's Next in Sage 100

RECENT UPDATES & HOW SAGE 100 CONTINUES TO EVOLVE IN 2026

Sage 100 continues to deliver steady enhancements aimed at improving usability, strengthening controls, and streamlining everyday processes. While not a complete overhaul, these updates are designed to make a meaningful impact on how teams work day to day.



Improved Visibility & Control

Recent updates place a strong emphasis on transparency and accountability within the system.

Key improvements include:

- ✓ Expanded audit tracking for sales and purchase orders.
- ✓ Greater visibility into transaction changes.
- ✓ Better support for audit preparation and internal controls.

Streamlined Financial Workflows

Sage 100 continues to refine core accounting processes to reduce manual effort.

Enhancements include:

- ✓ Simplified general ledger reversals.
- ✓ Improved bank reconciliation experience.
- ✓ More efficient invoice and payment handling.

Inventory & Purchasing Enhancements

For businesses managing inventory, updates help improve accuracy and decision-making.

Highlights include:

- ✓ Barcode validation for better inventory control.
- ✓ Enhanced physical count processes.
- ✓ Request for Quote (RFQ) functionality for vendor comparisons.

Ongoing Usability Improvements

In addition to feature updates, Sage is focused on making the system easier to use.

- ✓ More intuitive workflows across screens.
- ✓ Improved navigation and task efficiency.
- ✓ Incremental updates that reduce friction in daily tasks.

Sage 100 continues to focus on ongoing improvement, helping teams get more value by taking full advantage of new functionality.

Sage Business Partner

Acumatica 2026 R1 Release Brings AI and Usability into Focus

Available March 2026

The anticipated Acumatica 2026 R1 release (now available as of March 2026) continues to build on the platform's shift toward a more intelligent and user-friendly ERP experience. This update introduces a range of enhancements centered around AI, streamlined workflows, and improved visibility across the system, helping teams work more efficiently without adding complexity.



AI and Automation Enhancements

- ✓ AI-powered tools to surface insights and assist with everyday tasks
- ✓ Expanded automation capabilities to reduce manual data entry
- ✓ Smarter suggestions based on system activity and historical data
- ✓ Continued development of low-code/no-code tools for workflow customization

Improved User Experience

- ✓ Streamlined navigation for quicker access to key screens
- ✓ Cleaner, more modern layouts across core modules
- ✓ Improved visibility into activities and records

Workflow and Financial Improvements

This release also introduces practical updates to core business processes. Enhancements to financial workflows, data accuracy tools, and document handling help reduce errors and streamline approvals. These improvements are especially valuable for teams looking to increase efficiency without changing how they fundamentally operate.

What This Means for ACC Clients

As part of Acumatica's regular release cycle, 2026 R1 delivers incremental improvements that collectively make a meaningful impact. For ACC clients, it's an opportunity to take advantage of new capabilities in AI, usability, and automation while continuing to build on a stable, familiar system.

If you have questions about how these updates may impact your environment or want help preparing for your next upgrade, the ACC team is here to help.



Sage 100's Direction on AI with SEI

SMARTER REPORTING, FASTER DECISIONS

Sage continues to expand how users interact with data, with a growing focus on embedded AI and self-service reporting. A key part of that direction is **Sage Enterprise Intelligence (SEI)** and its integration with Nectari.

Nectari is a business intelligence and data management platform that works alongside ERP systems to bring data together in one place. It allows teams to analyze performance, build reports, and visualize insights without needing advanced technical skills.

What sets it apart is its built-in AI Copilot, which gives users a faster way to access information. Instead of building reports manually, users can ask questions and receive immediate, contextual answers based on their data.

Key Capabilities:

Feature	Description
AI Copilot	Provides instant, conversational insights for sales, operations, and inventory teams
Dashboards & Reports	Interactive dashboards and prebuilt reporting templates for quick decision-making
Data Integration	Connects seamlessly with ERP systems like Acumatica, enabling cross-departmental data access
Scalability	Used by over 60,000 users worldwide, supporting diverse industries
Decision Support	Helps reduce time spent analyzing data and speeds up operational decision

Why It Matters for Sage Users

For many organizations, reporting still depends on a few key people to gather and interpret data. Nectari changes that by putting insights directly in the hands of users across the business.

With real-time access to data and AI-driven answers, teams can respond faster, improve visibility across departments, and spend less time building reports. If you are looking to get more value from your Sage data, Nectari offers a practical way to improve reporting without adding complexity.

Sage Business Partner

How AI in Acumatica Is Changing Day-to-Day Work

FROM AUTOMATION TO ASSISTANCE

AI is steadily reshaping how businesses operate inside their ERP systems.

With Acumatica, this shift happens in stages. Companies move from automating routine work, to gaining insight from their data, to interacting with AI as part of their daily workflow. Each step builds toward a system that is easier to use, more responsive, and better aligned with how teams actually work.



Step 1: AI Automation Reducing Manual Work

The first step focuses on repetitive tasks. AI handles processes like updating records, processing documents, and triggering workflows. This reduces manual effort and limits errors.

The impact is immediate:

- Fewer manual steps
- Greater consistency
- Faster turnaround

Bottom line: Work gets done faster and more accurately.

Step 2: AI Advisor Bringing Attention to What Matters

Once automation is in place, AI starts analyzing data. It highlights trends, flags unusual activity, and surfaces issues early. Instead of digging through reports, teams can focus on what needs attention.

Key benefits:

- Better visibility into changes
- Faster response to issues
- Stronger decision-making

Bottom line: Teams get clearer insight, right when they need it.

Step 3: AI Assistant A More Interactive ERP Experience

At this stage, interaction with the system becomes more direct. Users can ask questions, pull reports, or trigger actions without navigating through multiple screens. The system responds and can take action based on those requests.

Examples include:

- Checking financial or operational updates
- Pulling reports instantly
- Initiating tasks through simple requests

Bottom line: The system becomes easier and faster to work with.



Acumatica Partner Ecosystem Podcast Recap

HOW PARTNERS DRIVE CUSTOMER SUCCESS

Recently **Acumatica** released Episode 3 of **The Acumatica ERP Podcast**, focusing on how the partner ecosystem supports customer success and growth. The episode brings together three experienced Acumatica partners - leaders from Crestwood Associates, WM Synergy, and CONTAX - who share their real-world perspective on what it takes to succeed in the Acumatica community and why collaboration matters.



One of the biggest themes from the conversation was that **competition and collaboration can coexist**. While partners naturally compete in the market, all three guests emphasized how much they've learned from one another and how Acumatica encourages a community-oriented approach where partners share experiences and best practices. Acumatica's support, including training, dedicated partner resources, and ongoing product enhancements, helps partners feel supported throughout the sales and implementation process.

The partners also highlighted product strengths that help customers grow. Capabilities such as Acumatica's **tenant-based structure** and **multi-company support** make it easy to add new entities or expand into new business units without complex system changes. Unlimited user licensing was noted as a practical advantage, allowing teams across an organization to use the system fully without licensing concerns as they grow.

Finally, the guests offered advice for both partners and customers on making the most of the Acumatica ecosystem. Suggestions included investing in customer success management and quarterly business reviews, using available Acumatica resources such as training and partner account managers, and focusing on alignment across teams to keep projects on track. The overall message was clear: Using the tools and support available within the ecosystem can make a significant difference in achieving long-term success.

LISTEN TO THE PODCAST:

[HTTPS://WWW.ACUMATICA.COM/ERP-PODCAST/](https://www.acumatica.com/erp-podcast/)



ACC's Featured Blogs of Q1

ACC posts new blogs weekly on our website at <https://4acc.com/blog>.

Here are some summaries recent favorites:

ERP Automation in 2026: Supporting Smarter Decisions

As businesses continue to grow, managing operations, data, and decision-making becomes more complex. Modern ERP platforms like Acumatica use automation to streamline processes, improve visibility, and deliver real-time insights across the organization. Key capabilities include

automated workflows, centralized data, role-based dashboards, and built-in forecasting tools. However, technology alone is not enough. Successfully using ERP automation depends on how well it is implemented and aligned with business goals.



Organizations benefit from:

- Clear, structured workflows across departments
- Consistent and accurate reporting
- Defined roles and data ownership
- Ongoing system training and optimization

When used strategically, automation reduces manual work while giving leadership the information they need to make confident, informed decisions.



Building a Smarter Business with Acumatica in 2026

As businesses move further into 2026, operating in real time is no longer optional. Disconnected systems, manual processes, and limited visibility create inefficiencies that slow growth and increase risk. That's where Acumatica stands out.

Acumatica helps organizations bring financials, operations, and customer data together in one unified platform. With real-time dashboards, AI-driven insights, and automated workflows, teams can move faster, make better decisions, and stay aligned across departments. Instead of reacting to challenges, businesses can anticipate them and plan more effectively.

As companies grow, flexibility becomes just as important as functionality. Acumatica's scalable design and consumption-based model allow businesses to expand without the limitations of traditional systems. And with the right partner like ACC Software Solutions, organizations can align technology with strategy to build a more connected, efficient, and future-ready business.

3rd Party Spotlights

ACUMATICA AND SAGE 100 INTERGRATIONS

We are excited to shine the spotlight on the 3rd party integration capabilities of Acumatica and Sage 100, leading ERP platforms. With these robust ecosystems of integration partners, you can seamlessly connect and integrate Acumatica or Sage 100 with a wide range of complementary applications, empowering your organization with enhanced functionality, automation, and efficiency.



Sage Business Partner

Acumatica
The Cloud ERP

eZCom (Lingo) is a full-service EDI and integration provider, helping brands connect their systems and automate order workflows without the usual complexity. With Lingo, everything runs through a single connection hub, bringing your EDI, 3PL, eCommerce, and ERP data directly into Acumatica. Instead of managing disconnected tools, your entire operation stays aligned in one place. For teams working with 3PLs, Lingo acts as the central hub for orders, shipments, and inventory updates, keeping everything in sync automatically. No manual work. No chasing updates. Whether you're scaling into new retail channels or switching providers, Lingo handles the heavy lifting behind the scenes, so your operations stay clean, connected, and ready to grow.



Sage Business Partner

Acumatica
The Cloud ERP

Nuvei is the payments partner for ambitious businesses. Businesses can accept payments across multiple channels, currencies, and methods with speed and security. Payment data syncs back to Acumatica to support accurate financial tracking and reconciliation. Users who manage billing, collections, and customer payments can streamline operations while delivering a seamless payment experience.



Sage Business Partner

Acumatica
The Cloud ERP

Bill is a modern SaaS accounts payable and spend management platform that's integrated with Acumatica Financials to simplify invoice processing and payments. Finance teams can capture invoices, automate approvals, and execute payments quickly and accurately. Transaction data syncs back to Acumatica in real time to keep financials current. Users who manage back-office processes such as AP, cash flow, and vendor payments can work more efficiently with greater visibility and control.

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