

Official Newsletter of ACC Software Solutions  
Q1 • January - March 2026

## A Word from the ACC President

**SEAN ATKINS**

A new year always brings a mix of excitement and challenge. It is the perfect time to step back, review how things are running, and make thoughtful decisions that will support growth and efficiency for the months ahead.

As 2026 begins, businesses are balancing the pressures of day-to-day operations with longer-term strategic goals. Technology plays a key role in helping teams work smarter, automate repetitive tasks, and get a clearer picture of their financial and operational health...

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## Acumatica Summit 2026 Recap: What It Means for Your Business

GROWTH, COMMUNITY, AND WHAT'S NEXT



The **Acumatica Summit 2026**, held **January 25 to 28** in Seattle, was one of those events that leaves you excited about what is possible and eager to bring those ideas back to your customers. The **ACC Software Solutions** team had the opportunity to attend Acumatica Summit 2026 in Seattle, and it was one of the most energizing industry events we have been to in a long time.

Every year, Summit brings together customers, partners, developers, and product leaders to **share ideas, learn from one another, and get a real look at where Acumatica is headed**. This year felt especially meaningful. With more than 3,000 attendees and the first Summit ever held in Seattle, the focus was not just on what is coming next, but on what businesses are already doing today with modern ERP, AI, and smarter workflows.

We spent our time in Seattle listening to keynotes, attending sessions and events, and connecting directly with other members and organizations in the Acumatica Community. One of the biggest takeaways that we brought home was simple: **Acumatica continues to focus on practical innovation that helps businesses work better right now, not someday in the future.**

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In this issue, we share updates from Acumatica and Sage, highlight practical tips, and offer insights that help you get more from the systems you already rely on. Whether you are planning enhancements, exploring automation, or seeking ways to strengthen visibility and control, our goal is to guide you toward a productive and successful year.



**Acumatica 2026**  
**SUMMIT**



# Acumatica Summit 2026 Recap: What It Means for Your Business

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## Day 1 Keynote: AI with a Purpose

Day 1 set the tone with a clear message. AI should be practical, usable, and focused on real outcomes. Acumatica shared how AI is being embedded directly into everyday workflows to improve visibility, reduce manual effort, and support faster decision-making. The focus stayed on responsible AI that helps people do their jobs better.



### Highlights included:

- ✓ AI built into core workflows to support smarter, faster decisions
- ✓ A focus on usability and responsible adoption
- ✓ Expanded financial automation through the CoreChain acquisition
- ✓ New payment integrations with AvidXchange, alongside support for BILL

Customer stories brought these ideas to life, with organizations like Storm Smart and PSI Family Services showing how modern ERP can support growth, scale, and long-term impact.

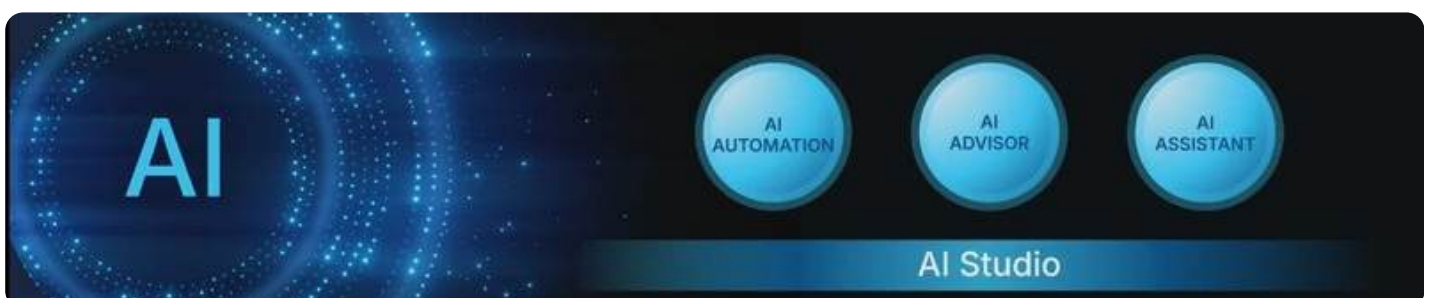
## Day 2 Keynote: What Is Coming Next

Day 2 focused on what customers can expect next from Acumatica as the platform continues to evolve.

### Key takeaways included:

- ✓ AI Studio and the AI Assistant for applying AI in meaningful ways
- ✓ A refreshed user experience with faster navigation and no-code personalization
- ✓ AI-powered reporting and anomaly detection
- ✓ New customer and vendor portals with in-product messaging
- ✓ Continued innovation across manufacturing, distribution, retail, construction, and professional services

The takeaway from Summit 2026 was simple. Acumatica continues to invest in practical innovation that helps growing businesses work smarter today and scale with confidence for the future. Read our full recap of this event at [www.4acc.com/blog/](https://www.4acc.com/blog/)





## Sage 100 in 2026: Smarter Financial Operations, Less Manual Work

### EFFICIENCY AND PRACTICAL IMPROVEMENTS FOR THE YEAR AHEAD

Sage 100 remains a trusted ERP platform for U.S. businesses that value control, flexibility, and proven financial management. As the year begins, many organizations are looking at ways to make small but impactful improvements without overhauling systems.



#### Work as one team

Give your team the power of productivity and clarity in one solution.



#### Seamless operation from the get-go

Intuitive, fast, and easy to set up, Sage 100 is cost-effective and simple to use.



#### Scalable as you grow

Sage 100 grows with you, allowing you to level up and meet your specific needs if you're a growing small or medium business.



#### Reliable and trusted

Risk is minimized with a compliant, reliable solution. Get tax and legal admin covered.

### Some of the common focus areas this year include:

- ✓ **Reducing manual data entry and paper-based workflows** – Automating repetitive tasks in Sage 100 saves time, reduces errors, and lets teams focus on higher-value work.
- ✓ **Improving visibility into cash flow, receivables, and reporting** – Real-time dashboards and reporting tools give finance teams actionable insights to manage cash flow and monitor outstanding balances effectively.
- ✓ **Strengthening security and internal controls** – Role-based access, audit trails, and permissions management help protect sensitive data while ensuring employees have the access they need to do their jobs efficiently.

### MAKE SMALL PROCESS IMPROVEMENTS NOW TO BOOST EFFICIENCY AND CONFIDENCE ALL YEAR LONG.

Sage 100's core financial management capabilities, reporting tools, and integration options allow businesses to make meaningful efficiency gains while keeping the foundation stable. Strategic use of automation and connected tools can help finance teams work faster, reduce errors, and focus on more valuable tasks.

Early in the year is the ideal time to assess processes and identify adjustments that can produce significant benefits throughout 2026. Even small changes in workflows or reporting practices can save time, reduce frustration, and improve confidence in financial data.

**Sage** Business Partner

# Sage 100 2026 Goes 64-Bit: What It Means for U.S. Customers

## PREPARING FOR A MAJOR SYSTEM UPDATE

Sage 100 is making a major change for 2026. Version 2026 will be **64-bit only**, marking a meaningful shift in how the system runs and interacts with your hardware. This update affects upgrades, performance, and compatibility, and it is important for organizations to plan accordingly.



Traditionally, Sage 100 has supported both 32-bit and 64-bit environments. The move to 64-bit allows the system to **better utilize memory, process larger data sets, and handle more complex transactions with greater speed**. For businesses with large inventories, extensive customer lists, or high transaction volumes, this will make daily operations and reporting smoother and more efficient.

At the same time, it introduces some considerations. The new version will not support 32-bit components, so older servers, workstations, or third-party add-ons may require updates or replacements. Some smaller or aging systems may need hardware or operating system upgrades to support the 64-bit architecture.

### Here are practical steps to prepare:

- ✓ Verify that servers and workstations meet 64-bit requirements
- ✓ Confirm that any custom reports, integrations, or middleware are compatible with 64-bit
- ✓ Plan a careful upgrade timeline including testing, backups, and verification
- ✓ Work with your IT team or implementation partner to ensure a smooth transition

While this change requires planning, it also future-proofs your Sage 100 environment. Upgrading to 64-bit improves performance, allows the system to handle more demanding processes, and positions your ERP to support growth for years to come. ACC Software Solutions is ready to help assess readiness, identify potential issues, and guide you through a seamless upgrade.

**Sage** Business Partner

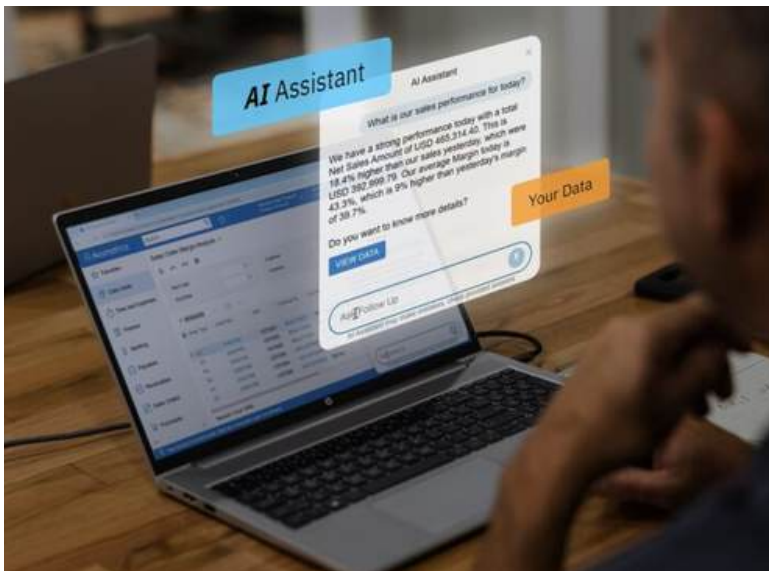
# Product Power-Ups: What's New in Acumatica for 2026

## SMARTER FEATURES FOR REAL WORK

Acumatica continues to evolve as a modern, flexible ERP designed to help growing businesses work smarter, not harder. In 2026, the focus is on **automation, AI-driven insights, and industry-specific enhancements** that make everyday operations faster, more accurate, and easier to manage.

- ✓ **Automation That Reduces Manual Work** – Acumatica's workflow automation capabilities are more robust than ever. Finance teams can now automatically route invoices for approval, generate alerts for overdue orders, and trigger notifications for low inventory. One distribution customer shared that automating order approvals cut processing time by 25 percent, allowing staff to focus on strategic planning instead of chasing signatures.
- ✓ **AI-Powered Insights for Smarter Decisions** – AI Studio and Acumatica Labs provide teams with actionable recommendations based on historical data, trends, and patterns. For example, a small manufacturer used AI-driven analysis to predict demand spikes for key products, which allowed them to adjust production schedules in advance and avoid costly stockouts. By leveraging these tools, businesses gain a clearer picture of operations without adding complexity.
- ✓ **Industry-Specific Enhancements** – In 2026, Acumatica has strengthened functionality for manufacturing, distribution, and retail. Features like enhanced lot and serial tracking, automated shipping integrations, and real-time reporting dashboards help companies stay competitive and responsive to customer needs. A retailer using Acumatica reported that integrating automated shipment notifications reduced customer service inquiries by 30 percent, freeing the team to focus on sales and marketing initiatives.

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## Trust and Security

AI innovation built on a foundation of trust, backed by data privacy, security, and customer control.

**CONTINUED FROM PAGE 5...****Practical Tips to Maximize Value – To get the most from Acumatica in 2026:**

- ✓ Review current workflows to identify repetitive tasks that can be automated.
- ✓ Explore AI Studio recommendations to improve operational efficiency.
- ✓ Leverage industry-specific features to solve real business problems rather than just tracking data.

Acumatica's updates are designed for **real-world impact**, not just flashy features. By adopting these tools thoughtfully, teams can reduce manual work, gain faster insights, and make decisions with confidence. Whether you are in finance, operations, or sales, 2026 is a great year to explore how Acumatica can help your business work smarter and grow more efficiently.

## ERP Trends to Watch in 2026

### KEY PRIORITIES SHAPING BUSINESS OPERATIONS THIS YEAR

As we move through 2026, several ERP trends are shaping how businesses operate and make decisions. Across industries, organizations are focusing on:



#### 1. Automation to reduce reliance on manual processes

Businesses are increasingly automating repetitive tasks that were traditionally handled by spreadsheets or paper-based workflows. From invoice approvals to inventory updates, automation reduces errors, speeds up operations, and frees employees to focus on higher-value work.

#### 2. Real-time visibility into operations

Leaders want insight into cash flow, inventory, and project performance at any given moment. Modern ERP systems like Sage 100 and Acumatica provide dashboards, reporting tools, and alerts that give teams the information they need to act quickly without adding complexity.

#### 3. Flexible, scalable platforms

Companies want ERP systems that grow with their business. Platforms that require minimal disruption for updates or expansion make it easier to adapt to changing business conditions, whether that's adding users, locations, or new integrations.

These trends show a shift toward practical, actionable ERP adoption. Businesses are seeking tools that not only store data but actively help teams make smarter, faster decisions while maintaining control over operations. Sage 100 and Acumatica continue to stand out by providing reliable, flexible solutions that support these priorities.



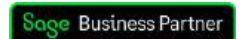
## 3rd Party Spotlights

### ACUMATICA AND SAGE 100 INTERGRATIONS

We are excited to shine the spotlight on the 3rd party integration capabilities of Acumatica and Sage 100, leading ERP platforms. With these robust ecosystems of integration partners, you can seamlessly connect and integrate Acumatica or Sage 100 with a wide range of complementary applications, empowering your organization with enhanced functionality, automation, and efficiency.



Velixo brings Excel-powered reporting to your ERP. Built for Acumatica, Velixo turns Excel into a dynamic, real-time financial reporting tool, so finance teams can analyze, report, and act faster with the tools they already know.



Nuvei is the payments partner for ambitious businesses. With global reach and local expertise, Nuvei delivers seamless, secure payment solutions that help businesses accept more payments, in more ways, from anywhere in the world.



Avalara is automated tax compliance for modern businesses. From real-time sales tax calculations to filing and remittance, Avalara simplifies the entire process with powerful integrations and up-to-date tax intelligence, so your team can stay focused and compliant.

### CONTACT ACC SOFTWARE SOLUTIONS FOR AN IN-DEPTH CONVERSATION OF YOUR EVOLVING SOFTWARE NEEDS

These are just a few examples of the countless possibilities that 3rd party integrations offer with Acumatica and Sage 100. By leveraging the power of integration, you can extend the capabilities of your ERP, tailor the system to your specific needs, and drive operational excellence.





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The Cloud ERP

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