Official Newsletter of ACC Software Solutions
Q2 • April - June 2024

A Word from the ACC President

SEAN ATKINS

As we reach the midpoint of 2024, I want to express my sincere gratitude for your continued trust and support. This quarter has been particularly exciting for us at ACC Software Solutions, with the successful launch of several new initiatives designed to enhance your experience with our solutions. Your participation in our user groups, webinars, and Summer Series events has been invaluable, and we are thrilled to see the positive impact on your businesses.

Looking ahead, we are excited about the upcoming releases and updates for…

This issue:

Acumatica 2024 R1

WHAT'S NEW AND HOW IT BENEFITS YOU

As we progress into 2024, businesses face an array of challenges and opportunities brought about by rapid technological advancements and evolving market dynamics. Staying ahead requires robust, adaptable, and innovative solutions that not only meet current demands but also anticipate future needs. Acumatica, a leading player in cloud ERP solutions, continues to rise to this challenge with the release of its latest version, Acumatica 2024 R1. This new release represents a significant milestone in our ongoing mission to deliver a cutting-edge ERP platform that empowers businesses to streamline operations, enhance decision-making, and drive sustainable growth.

The Acumatica 2024 R1 release is packed with a host of new features and improvements, each meticulously designed to enhance user experience, improve efficiency, and support the scalability of your operations. Whether you are a long-standing Acumatica user or new to our platform, this release promises to deliver tools and capabilities that will redefine your approach to enterprise resource planning.

both Acumatica and Sage 100. These enhancements are designed to provide even greater efficiency, functionality, and ease of use. Our team is dedicated to ensuring that you are well-equipped to leverage these advancements for your continued success.

Thank you once again for being a part of the ACC family. We look forward to building on our successes together and achieving new milestones in the months to come.

Warm Regards,

Sean Atkins
President, ACC Software Solutions

Acumatica 2024 R1

KEY FEATURES AND IMPROVEMENTS

Enhanced User Interface:

✓ **Redesigned Navigation:** The updated UI includes a more intuitive navigation system, making it easier to access frequently used functions and modules.

✓ **Customizable Dashboards:** Users can now create and personalize dashboards with greater flexibility, enabling them to monitor KPIs and business metrics more effectively.

Advanced AI and Machine Learning Capabilities:

✓ **Predictive Analytics:** The integration of AI-driven predictive analytics helps users anticipate future trends and make data-driven decisions with greater confidence.

✓ **Automated Workflow Suggestions:** Machine learning algorithms analyze user behavior and workflow patterns to suggest optimizations, streamlining operations and increasing efficiency.

Improved Financial Management Tools:

✓ **Enhanced Reporting:** New and improved financial reporting tools provide more granular insights into financial performance, helping businesses make informed decisions.

✓ **Automated Compliance Checks:** Automated compliance features ensure that your financial processes adhere to the latest regulatory standards, reducing the risk of non-compliance.

Expanded Integration Capabilities:

✓ **API Enhancements:** Improved APIs facilitate seamless integration with third-party applications, expanding the versatility and functionality of the Acumatica platform.

✓ **Marketplace Expansion:** An expanded marketplace offers a wider array of integrated solutions and add-ons, allowing users to tailor their ERP system to their specific needs.

Mobile App Upgrades:

✓ **Offline Functionality:** The updated mobile app now supports offline functionality, enabling users to continue working even without an internet connection.

✓ **Enhanced Security:** Improved security features, including biometric authentication and advanced encryption, ensure that sensitive data remains protected.

Optimized Performance:

✓ **Faster Processing Speeds:** Significant enhancements in processing speed reduce the time required to complete complex tasks and queries, improving overall productivity.

✓ **Scalability Improvements:** The platform's scalability has been enhanced to support growing businesses, ensuring consistent performance even as data volumes increase.

Acumatica 2024 R1

BENEFITS TO USERS

Increased Efficiency:

The streamlined UI and enhanced workflow automation reduce the time spent on routine tasks, allowing employees to focus on more strategic activities.

Better Decision-Making:

Advanced analytics and improved reporting tools provide deeper insights into business operations, enabling more informed and timely decisions.

Enhanced Security and Compliance:

With robust security features and automated compliance checks, businesses can safeguard their data and stay compliant with regulatory requirements effortlessly.

Greater Flexibility and Customization:

The ability to customize dashboards, integrate with third-party apps, and access a wide range of marketplace solutions allows businesses to tailor the ERP system to their unique needs.

Improved Mobility:

Upgraded mobile app features ensure that users can remain productive and secure, whether they are in the office or on the go.

The Acumatica 2024 R1 release is designed to empower businesses with the tools they need to thrive in an increasingly competitive landscape. By leveraging the latest advancements in AI, machine learning, and integration capabilities, Acumatica continues to set the standard for innovation and efficiency in ERP solutions.

Sage 100 2024.0

DON'T MISS OUT - OVER 80 NEW FEATURES AND ENHANCEMENTS HAVE BEEN MADE TO SAGE 100 SINCE 2022.

Sage 100 continues to set the benchmark for comprehensive business management solutions, and the latest update, Sage 100 2024.0, reaffirms its commitment to innovation and user satisfaction. This release brings an array of new features and enhancements designed to streamline operations, improve user experience, and bolster business efficiency. Whether you are a long-time Sage 100 user or considering a new ERP solution, Sage 100 2024.0 offers tools and capabilities that can significantly elevate your business processes.

With over 20 new updates Sage 100 2024.0 is designed to extend audit trails, elevate data protection, streamline workflows, and improve automation. Several enhancements resulted from direct customer and business partner feedback. Keep the ideas coming, because Sage 100 is listening!

✓ **Production Management –** Experience more accurate cost calculations in Production Management, providing greater flexibility and control over cost analysis and management with Cost Roll-up Register.

✓ **Inventory Management** - Easily manage virtual storage spaces, eliminate obsolete warehouses, and modify existing ones to adapt to changing business needs with Delete Warehouse and Change Warehouse Utilities.

✓ **Audit Tracking** - Track and print detailed audit trails for enhanced security compliance, providing comprehensive monitoring of changes to critical data with Customer, Vendor, Item, and Employee Audit Trail.

✓ **Purchase Order –** Simplify closure of partially received purchase orders during receipt of goods entry, providing greater flexibility and clarity in order management.

✓ **Sales Order** - Enhance visibility and alerts when sales order quantities surpass inventory thresholds, facilitating better inventory management and preventing overordering.

HOW TO UPFRADE?

An upgrade to Sage 100 2024 is available from the Sage Knowledgebase. Please contact your Sage business partner for assistance.

For a full list of every update in release 2024.0, please see the Release Notes.

We Value Your Feedback!!

HELP US, HELP YOU

At ACC Software Solutions, our commitment to excellence extends beyond providing top-notch products and services. We strive to continuously improve and evolve to better meet the needs of our valued customers. Your feedback is an essential part of this process, and we would greatly appreciate your input.

How You can Provide Feedback:

✓ **Customer Surveys:** Keep an eye out for surveys sent via email or available on our website. These surveys cover various aspects of our products and services, allowing you to share your thoughts and suggestions.

✓ **Direct Communication:** Feel free to reach out to our customer support team or your dedicated account manager with any feedback or concerns you may have. We're here to listen and assist you in any way we can.

✓ **Online Reviews:** Share your experiences with ACC Software Solutions on review platforms or social media channels. Your reviews help prospective customers make informed decisions and contribute to our ongoing improvement efforts.

Our Commitment to You:

✓ **Transparency:** We value transparency and will keep you informed about how your feedback is being utilized to drive positive changes within our organization.

✓ **Continuous Improvement:** Your feedback isn't just heard; it's acted upon. We are committed to implementing meaningful improvements based on your input to ensure your continued satisfaction.

Share Your Thoughts Today:

Your feedback is invaluable to us as we strive to deliver exceptional products and services tailored to your needs. Whether it's a suggestion for improvement, a feature request, or simply sharing your positive experiences, we encourage you to reach out and let your voice be heard.

Together, we can shape the future of ACC Software Solutions and create even greater value for our customers. Thank you for your continued support and partnership.

Upcoming & Past Webinars / Events

ACC SOFTWARE SOLUTIONS

At ACC Software Solutions, our commitment to fostering knowledge and empowering businesses goes beyond providing top-tier software solutions. Our webinars, both past and upcoming, are a testament to this dedication. These sessions, crafted meticulously by industry experts, delve into the intricacies of modern business challenges and solutions. If you missed our previous webinars, fret not – they've been packed with insights, strategies, and actionable takeaways. And for those looking to the future, our upcoming sessions promise to be just as enriching, ensuring you stay at the forefront of industry innovations. Dive in, explore, and let's journey together towards optimized business processes and growth.

(WEBINAR) **2023 Summer Series -** *Recorded*

(WEBINAR) **2023 User Group Meetings -** *Recorded*

(WEBINAR) **Acumatica User Group Meeting 2024.1 -** *Recorded*

(WEBINAR) **Sage 100 User Group Meeting 2024.1 -** Recorded

(WEBINAR) **2024 Summer Series powered by ACC Software Solutions -** *every Wednesday from 1-2:00pm EST beginning July 10, 2024*
Join us for the 2024 Summer Series hosted by ACC Software Solutions, where current Sage 100 and Acumatica users will discover a wealth of insights, tips, and tricks to elevate their ERP experience. Each week, we'll delve into the latest enhancements, explore innovative third-party integrations, and provide valuable connections with fellow users. From optimizing workflows to unlocking new features, the Summer Series promises to be a valuable resource for users looking to maximize their ERP investment. Don't miss out on this opportunity to stay informed, connected, and empowered in your ERP journey.

If you'd like to see an in-depth review of a certain feature or enhancement, please let the ACC Team know and we'll incorporate your suggestion into this years event!

ACC Software Solutions On-Demand Training Lab

LEARN. 24/7. AT YOUR PACE. ON YOUR SCHEDULE.

We are excited to introduce our new on-demand training resource exclusively available for customers on an active support plan. This comprehensive training program is designed to provide you with the knowledge and skills needed to maximize the value of your support plan and fully leverage the capabilities of our products.
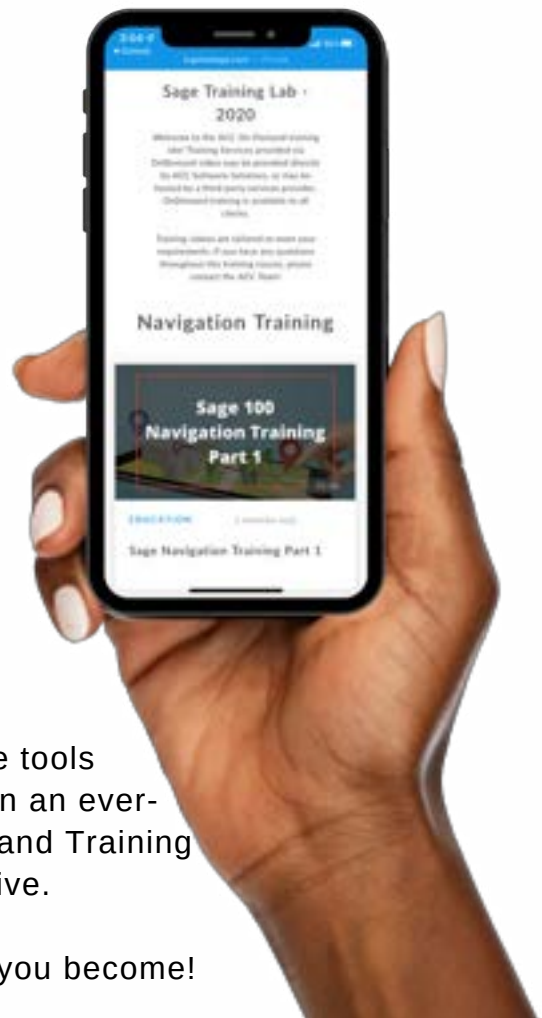
With this on-demand training resource, you have the flexibility to access training materials whenever and wherever it suits you best. Whether you are a new user or a seasoned expert, these resources offer valuable insights, best practices, and step-by-step instructions to enhance your proficiency and productivity.

Key Features of On-Demand Training Include:

- ✓ Extensive Library of Training Materials
- ✓ Self-Paced Learning
- ✓ Hands-On Exercises and Simulations
- ✓ Expert Guidance
- ✓ Updated Content
- ✓ Convenient Access
- ✓ Continuous Learning

Our on-demand training resource provides you with the tools and resources to build your expertise and stay ahead in an ever-evolving business landscape. To access your On-Demand Training Lab, contact your ACC Software Solutions representative.

Remember, the more you know, the more empowered you become!

3rd Party Integration Tips

INTEGRATION BEST PRACTICES: SEAMLESSLY INTEGRATE THIRD-PARTY SOLUTIONS WITH ACUMATICA AND SAGE 100

Integrating third-party solutions with your ERP system can enhance functionality, streamline processes, and drive efficiency across your organization. To help you achieve seamless integration, we've compiled a set of best practices tailored to Acumatica and Sage 100 users.

1. **Understand Your Business Needs:** Before embarking on an integration project, clearly define your business objectives and identify the specific areas where integration can add value. Understand the unique requirements of your organization and prioritize integration initiatives that align with your strategic goals.

2. **Choose the Right Integration Approach:** Selecting the appropriate integration approach is crucial for success. Determine whether you need point-to-point integration, middleware, or a cloud-based integration platform. Consider factors such as data volume, complexity, and scalability to choose the most suitable integration method for your business.

3. **Utilize Pre-Built Connectors and APIs:** Take advantage of pre-built connectors and APIs provided by Acumatica and Sage 100 to simplify integration. These connectors offer standardized interfaces for data exchange and streamline the integration process. Explore available connectors for popular third-party applications to accelerate integration efforts.

4. **Prioritize Data Security:** Maintaining data security is paramount when integrating third-party solutions with your ERP system. Implement robust security measures, such as data encryption, authentication mechanisms, and role-based access controls, to safeguard sensitive information. Regularly monitor system activity and conduct security audits to detect and mitigate potential threats.

5. **Ensure Data Accuracy and Consistency:** Maintain data accuracy and consistency across integrated systems by implementing data validation rules and mapping processes. Define data mapping requirements to ensure that data transferred between systems is formatted correctly and aligned with your business rules. Regularly audit data quality and address any discrepancies promptly to maintain data integrity.

6. **Test Integration Workflows Thoroughly:** Conduct comprehensive testing of integration workflows before deploying them in a production environment. Test various scenarios, including data synchronization, error handling, and system failures, to identify and address potential issues. Involve key stakeholders and end-users in the testing process to gather feedback and validate the effectiveness of integration workflows.

By following these best practices, you can achieve seamless integration of third-party solutions with Acumatica and Sage 100, unlocking new capabilities and driving business growth.

3rd Party Spotlights

ACUMATICA AND SAGE 100 INTERGRATIONS

We are excited to shine the spotlight on the 3rd party integration capabilities of Acumatica and Sage 100, leading ERP platforms. With these robust ecosystems of integration partners, you can seamlessly connect and integrate Acumatica or Sage 100 with a wide range of complementary applications, empowering your organization with enhanced functionality, automation, and efficiency.

Payment technology evolves quickly; you need a partner that stays ahead of the curve. REPAY combines the best, established solutions with our extensive network of integrations enabling clients to quickly accept and make payments, all from a single platform.

Speed up your quote to cash process with Sage's newest product offering, Sage AR automation. This solution is designed to take the weight off your AR staff by streamlining your collections process while giving you access to more working capital to invest back into the business. By investing in AR Automation, you can assign, track, and report on the activity of a team and streamline payments that get applied back to Sage.

Ottimate is AP automation AI that provides a smarter way for AP managers, approvers, controllers and CFOs to work through the entire invoice lifecycle.
Ottimate is passionate about solving these pain points. Our deep learning capabilities, limitless customization, and tight integrations make Ottimate every finance department's dream AP hub.

CONTACT ACC SOFTWARE SOLUTIONS FOR AN IN-DEPTH CONVERSATION OF YOUR EVOLVING SOFTWARE NEEDS

These are just a few examples of the countless possibilities that 3rd party integrations offer with Acumatica and Sage 100. By leveraging the power of integration, you can extend the capabilities of your ERP, tailor the system to your specific needs, and drive operational excellence.

FOLLOW ACC ON SOCIAL MEDIA

ACC is ramping up our social media presence with new daily updates including: technical videos on YouTube, blog posts, news, and industry insights, on Facebook, LinkedIn, Twitter, and Email. Follow us for the most recent industry highlights!

2023 BLOG, VIDEO & WEBINAR HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.

Boost Employee Engagements and Profitability

Catch up on this quarter's ACC Webinar Events to get the most of your ERP solution! Re-watch live events at your convince or register for upcoming events with the ACC Software Team at www.4acc.com/webinars/.

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