



SOFTWARE • SOLUTIONS

Official Newsletter of ACC Software Solutions
Q1 • January - March 2023

A Word from the ACC President

SEAN ATKINS

Happy Spring! It's that time of the year again, and the ACC team is thrilled to share the first quarterly newsletter of 2023 with all of our customers! We've kicked the new year off strong, and the ACC team is busy at work - making sure you get the most out of your ERP solution!

Over the past few months, we've hosted user group...

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meetings, welcomed several new customers, completed, numerous software upgrades, improved our communication efforts, and much more!

With that said, I'm grateful for the opportunity to work with you and your team. Here's to continuous success, growth, and happiness!

Continuing reading through this quarter's newsletter to catch up on the latest information...



Sage 100 Required Upgrade

REQUIRED TLS SECURITY UPGRADE FOR SAGE 100

Sage License Servers will not accept communication from Sage 100 using the less secure TLS 1.1 protocol starting October 1, 2023.

Version Supporting TLS 1.2 as of February 2023

| Year | 2016 & Prior | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 (April) |
|------------------------------|--------------|------|-----------|----------|----------|------|------|--------------|
| M&S/Perpetual | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Subscription (ERP & Payroll) | None | None | 2018 PU10 | 2019 PU4 | 2020 PU1 | All | All | All |

For more information regarding this required updated, please visit the ACC Software Solutions website, refer back to the Sage 100 2023 Q1 RECORDED User Group Meeting or contact the ACC Software Solutions Technical Team by submitting a support ticket.

Sage Business Partner



Sage 100 Updates

SAGE 100 2022.2 & 2023.1

While Sage has not released the 2023.1 software update, we are excited to share the highlights of Sage 100 2022.2. This latest software version was released in September 2022 and is full of new features and functionalities.

Highlights of Sage 100 2022.2 include Changes the following Modules & Functions...

- | | |
|-----------------------|------------------------|
| ✓ Accounts Payable | ✓ Inventory Management |
| ✓ Accounts Receivable | ✓ Library Master |
| ✓ Bank Reconciliation | ✓ Product Management |
| ✓ Bill of Materials | ✓ Purchase Order |
| ✓ Crystal Reports | ✓ Sales Order |
| ✓ Customizer | ✓ Visual Integrator |
| ✓ General Ledger | |

We are expecting to see Sage 100 2023.1 released sometime in April 2023. Keep an eye out for updates on the ACC Software Solutions website.

Sage Business Partner

Sage City for Sage 100

SUBMIT YOUR IDEAS TO SAGE CITY

Sage City is a comprehensive online community offering forums to discuss both Sage solutions as well as current topics and industry challenges; it's the place to help you and others build, support, and learn. Over 390 submitted ideas have been implemented as of April 2023!!

Joining Sage City

You don't have to register to view Sage City, but you do need an account to participate.

[Signing up is easy!](#)

Navigating Sage City

- **Communities-** Divided into two sections, "Support Communities" is where you can ask and answer questions specific to your Sage solution(s), and "Business Communities" is where you can network with other members working in similar roles and industries to discuss challenges and solutions to common business concerns independent of your Sage solution
- **Partners-** Also divided into two sections, "Sage Partner" and "SAN Communities" are for Sage partners to have peer-to-peer discussions on topics specific to the partner community and their businesses.
- **Town Hall-** Visit Town Hall to review Sage City "how-tos" and anytime you have a question about Sage City itself . . . we're here to help!

Welcome to the Sage 100 ideas forum. We value and welcome your
Tell us your idea!

3,038 Ideas
3,968 Comments
45,498 Votes

latest hot top planned 27 completed 390

Votes
1
Vote for

Need a utility to export a company to another server
We do a great deal of configuration and development work for clients, especially new clients migrating from other ERP systems. This includes creating custom reports, ...
Comments (0) | by: Casey S. | 2 days ago | Migration from other ERPs

Votes
1
Vote for

Vendor Electronic Payment Table Audit
We need to track all additions/changes/deletions in the AP_VendorElectronicPayment table. With the increase in fraud, this is becoming more urgent in need.
Comments (0) | by: Kemp O. | 11 days ago | Financial Management

By Category

All Categories

- Customer Mgmt (CRM) (75)
- Financial Management (389)
- General Enhancements (965)
- Integration (73)
- Manufacturing (266)

Sage Business Partner

Acumatica Version 2023 R1

2023 R1 OVERVIEW

Acumatica is a cloud-based ERP software that provides businesses with a comprehensive suite of tools for managing their financials, supply chain, project accounting, customer management, and more. The latest release of Acumatica, 2023 R1, brings a number of new features and improvements that aim to make the platform even more user-friendly and efficient.



Empower Users
with Exceptional
Usability



Evolve your Business
with an Intelligent
Platform



Dominate Vertical
Segments with Industry-
Focused Functionality

EMPOWER USERS WITH EXCEPTIONAL USABILITY

Traditionally, ERP applications have been perceived as unintuitive, back-office solutions. Acumatica's modern, true-cloud solution breaks this paradigm with industry-leading usability. Acumatica's Cloud ERP puts technology novices and digital natives alike in the driver's seat and allows them to focus on innovation and value-added work. Our numerous usability awards are based on the direct feedback of hundreds of actual users who have evaluated many other mid-market ERP solutions.

Feature Benefits for Usability:

- ✓ Provide additional information about new features via the hover functionality, which will not interrupt the user's workflow.
- ✓ Improve business event transparency by sending notifications about event activity to users who previously owned the event, such as support or sales staff.
- ✓ Optimize the approval process by choosing a user to receive another user's approval requests over a predefined period.
- ✓ Find data faster with the preview mode, which renders recognized documents in the side panel.
- ✓ Boost precision and reduce manual errors with automatic tax zone assignment based on entered addresses (country, state, postal code).



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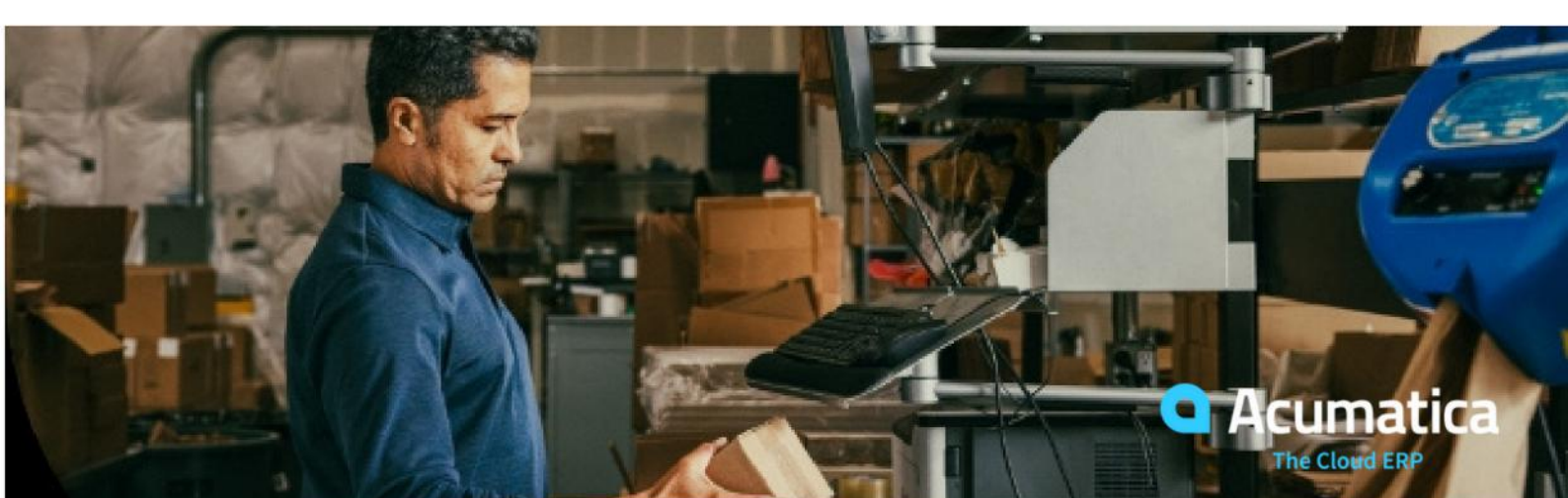
- ✓ Track and analyze your pipeline's performance and overall health while identifying opportunities for growth via robust out-of-the-box opportunity summary reports.
- ✓ Allow users to adjust the system's default logout time in their preferences. Increase the accuracy of internal controls and reporting by uncovering errors, omissions, or duplications by synchronizing fixed assets and GL periods.
- ✓ Enhance tax reporting processes for your Canadian business by reviewing history and surfacing remittance reports in Acumatica before submitting the T5018 form to the Canadian Review Agency (CRA).

EVOLVE YOUR BUSINESS WITH AN INTELLIGENT PLATFORM

The global pandemic and current macroeconomic climate have made things more difficult for businesses striving to compete and thrive. Acumatica's powerful platform provides the intelligence, flexibility and efficiency businesses need to meet today's challenges. With native mobility and an open architecture for rapid integrations to extended applications with artificial intelligence and machine learning, our modular, agile platform enables a connected enterprise. It's designed for the way businesses operate today and in the future.

Feature Benefits for Usability:

- ✓ Strengthen global operations by retrieving values in any language through OData.
- ✓ Streamline AP processes by automatically exporting ACH payments in the proper file format and enabling users to specify accounts for each vendor.
- ✓ Save payment processing time and effort by creating batch payments with the Prepare Payments form.
- ✓ Enable additional workflow capabilities and automate with intelligence by triggering actions through business events.
- ✓ Send emails and share files with internal and external contacts without leaving Acumatica; our Gmail Integration makes a leading web-based email service accessible from inside Acumatica.



DOMINATE VERTICAL SEGMENTS WITH INDUSTRY-FOCUSED FUNCTIONALITY

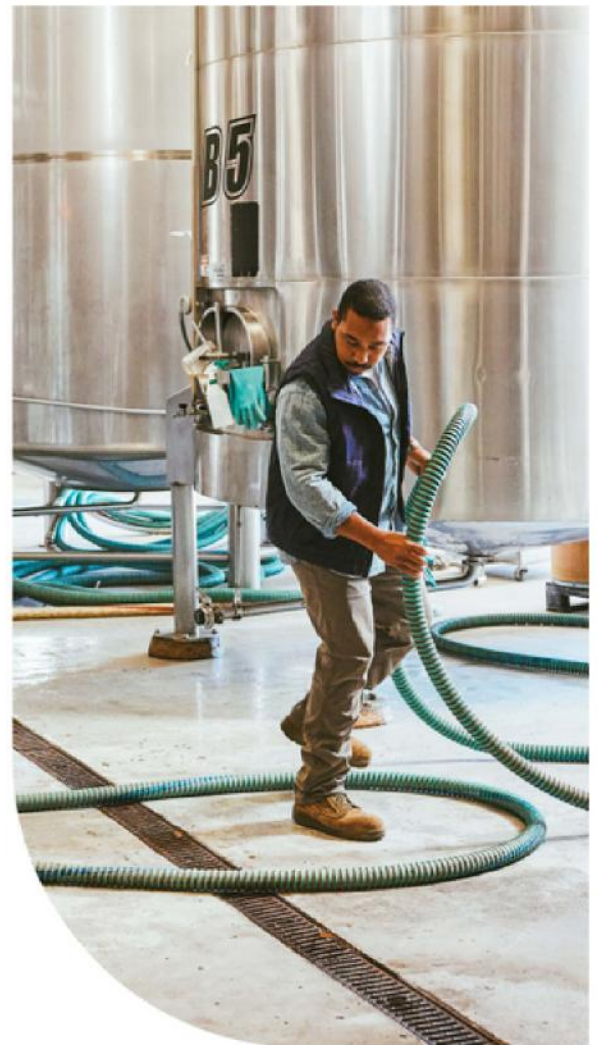
Acumatica understands that to make our customers successful; we must deliver targeted functionality to meet their specific industry and sub-industry needs. Therefore, our smart industry solutions offer comprehensive capabilities that align with specific verticals and their unique requirements. Our powerful Industry Editions are specifically tailored to help Manufacturing, Distribution, and Retail-Commerce, businesses succeed.

Feature Benefits for Distributors, Retailers, and Commerce Merchants:

- ✓ Streamline counter sales, will-call orders, and in-person returns from a single screen.
- ✓ Expedite and standardize system and data access with 18 pre-defined sales, purchasing, and inventory security roles, such as sales managers, salesclerks, buyers, receivers, shippers, and more.
- ✓ Increase the flexibility of your pricing tactics per customer and item variant with simplified matrix item creation, through which you can easily define variant characteristics for each object generated from the template.
- ✓ Keep a constant view of inventory levels across your Merchant-Fulfilled Network (MFN) websites on Amazon with seamless data flows from Acumatica's back-end system.
- ✓ Boost your B2B sales and delight customers with exceptional Shopify storefronts; capture multiple buyers under a single corporate account, while Acumatica makes it easier to manage selling profitably.

Feature Benefits for Manufacturers:

- ✓ Streamline manufacturing reporting, correct previously entered transactions, and empower employees by entering labor, material, move, and disassembly information directly from Production Order Entry.
- ✓ Save time with side-panel access to purchasing, sales, inventory, and manufacturing information from data entry screens (Production Orders, Bills of Materials, Estimating, Sales Quotes, Sales Opportunities, Material Requirements Planning, and Scheduling).



Events with ACC

SAGE PARTNER SUMMIT 2023

Knowledge shared. Connections made. LV23 will be bursting with moments to meet, learn, chat, debate, workshop, work smart, and yes... party. Don't miss your chance to hear what's new, what's coming, and the opportunities available to help your business flow.

When: Monday, May 22 - Wednesday, May 24, 2023

Where:

Las Vegas, Nevada at the ARIA Resort & Casino



ACUMATICA USER GROUP MEETING

The Acumatica Q2 2023 User Group event is right around the corner. Be sure to have at least 1 member from your team attend the event and convey the important information to the remainder of your team. This event is essential to the longevity of your software. We'll discuss the new software release, updates, and of course, useful tips and tricks from our ACC team.

To register for this upcoming User Group Meeting, visit the ACC website. Click 'Recourses' > 'Webinars: Scheduled and Recording' and choose the Acumatica User Group Event.



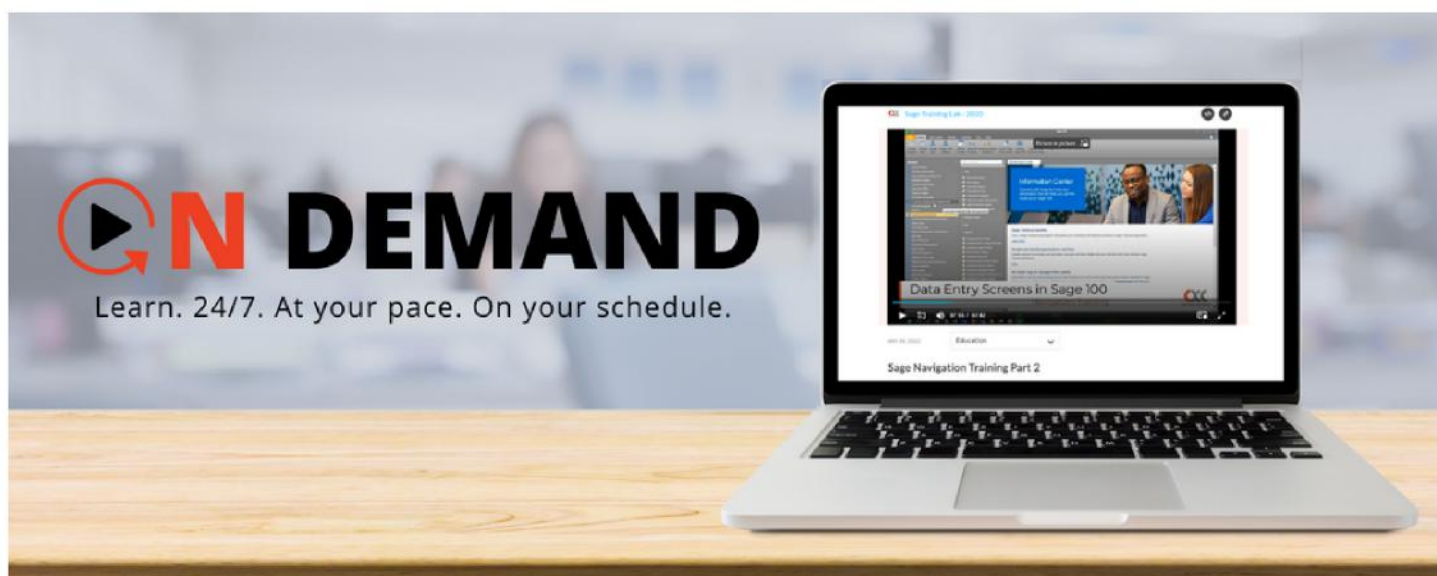
ACC SUMMER SERIES

At ACC, we pride ourselves on being a quality source of insight and hope you take these offered opportunities to get the most of your ERP. This year's ACC Summer Series is FILLED with Live Demos, Q&A sessions, Tip & Tricks, and much more!!

Event Dates: Every Wednesday from July 12 - August 16, 2023

Time: 12-1:00pm EST

To register for upcoming events, visit the ACC website. Click 'Recourses' > 'Webinars: Scheduled and Recording' and choose the event that you would like to attend.



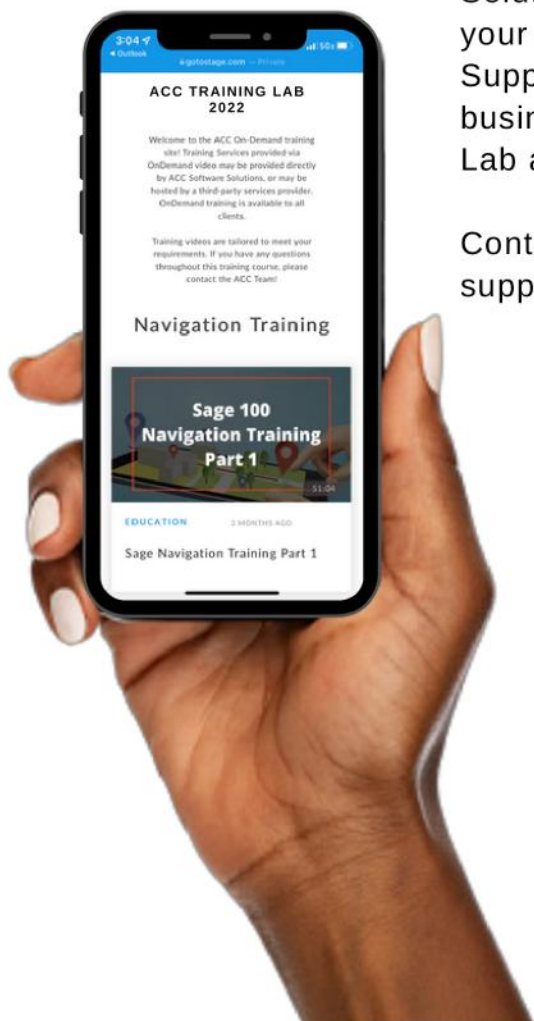
ACC Software Solutions Training Lab

LEARN. 24/7. AT YOUR PACE. ON YOUR SCHEDULE.

ACC Software Solutions is proud to announce the release of the ACC Training Lab! The ACC Training Lab is now available to Sage 100 customers who are on an ACC Software

Solutions support plan! Solve a specific problem, re-fresh your memory, or help on-board a new employee. Your ACC Support plan is tailored to accommodate the needs of your business; enjoy the flexibility of viewing the ACC Training Lab at your convenience, because it's on-demand!

Contact an ACC Software Solutions support specialist at support@4acc.com to receive access to your training lab!



Sage

VERSION 2022 NOW AVAILABLE!

 **Acumatica**
The Cloud ERP

TRAINING LAB IS NOW AVAILABLE!



TrueCommerce delivers the most complete and scalable EDI solution that makes it easier and more cost-effective to do business with your trading partners.

With TrueCommerce, easily integrate each element and use connected applications like multi-carrier shipping, business analytics, and a suite of tools that manage key components such as orders, inventory, drop-ship vendors, and product information.



Avalara helps businesses of all sizes get tax compliance right. In partnership with leading ERP, accounting, ecommerce, and other financial management system providers, Avalara delivers cloud-based compliance solutions for various transaction taxes, including sales and use, VAT, GST, excise, communications, lodging, customs duties and other indirect tax types.



**CONTACT US FOR AN IN-DEPTH DISCUSSION
ABOUT YOUR EVOLVING SOFTWARE NEEDS.**



ScanForce specializes in developing innovative solutions and delivering unmatched support to our Sage 100 clients. We utilize barcodes and mobile devices to optimize warehouse and inventory management processes, empowering teams to work on the go.

Whether you need to streamline workflow, track inventories, or create labels, ScanForce gets the job done in no time.



For all businesses – small or large, local or global – every customer interaction is critical. Today, a business transaction is much more than that – it's an opportunity to make a meaningful connection. A moment to make a positive impact on someone's life. It's an opportunity to turn a customer into a brand advocate — a chance to create a customer for life.

Quadient is the driving force behind the world's most meaningful customer experiences.



FOLLOW ACC ON SOCIAL MEDIA

ACC is ramping up our social media presence with new daily updates including: technical videos on YouTube, blog posts, news, and industry insights, on Facebook, LinkedIn, Twitter, and Email. Follow us for the most recent industry highlights!



2022 BLOG, VIDEO & WEBINAR HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.



Catch up on this quarter's ACC Webinar Events to get the most of your ERP solution! Re-watch live events at your convenience or register for upcoming events with the ACC Software Team at www.4acc.com/webinars/.



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