

Official Newsletter of ACC Software Solutions
Q3 • July - September 2022

A Word from the ACC President

SEAN ATKINS

I don't know about you, but it feels like this summer flew by! It could've been spending time with family and friends, or enjoying many afternoons by the pool. Either way, we are glad that fall is finally here! The ACC team has some exciting upcoming projects, software updates and events to share with you. As you get the kids back into swing of the new school year, the ACC team is busy at work. We're seeing a pick-up of fall projects and the ACC team is excited to embark on another successful

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Sage 100 2022.2

WHAT'S NEW?

We're pleased to announce the latest product update to Sage 100.

KEY HIGHLIGHT OF WHATS NEW & IMPROVED

Sage 100 2022.2

- This version contains program fixes.

Sage 100 Payroll 2.22.3

- Reset deduction goal at year-end for all deduction types.
- Add year-to-date Earnings Hours to the crystal check printing work-file .
- New deduction calculation method for garnishments.

Sage 100 2021.5

- This version contains program fixes.

Sage 100 2020.6

- Modern Email Authentication for SMTP Mail Server: On the email tab in Company Maintenance, you can now select between two email authentication methods to use when connecting to the SMTP server:
 - Basic Email Authentication: This option works the same as earlier versions of Sage.
 - Modern Email Authentication or Open Authorization (OAuth): This new option is an open standard authorization protocol used to grant access using access tokens instead of sharing a username and password.
 - **Important Note:** It will be necessary to obtain your OAuth client credentials from your authenticating application, such as those offered by Microsoft® and Google®.



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quarter of User Group meetings, and projects to ensure that you get the most out of your ERP solution. Be sure to keep an eye on the ACC social media site and your email for upcoming event registrations!

Read through this 2022 Q3 Newsletter to find out more!



Sage 100 - Microsoft Authentication & TLS Update



MICROSOFT® BASIC AUTHENTICATION AND TLS 1.0/1.1

There are two important technical updates approaching that will impact Sage 100 customers if they are not on a recent product release. These customers will need to upgrade to not be negatively impacted.

Sage received updated guidance from Microsoft specific to the use of SMTP Auth for email integration between Sage 100 and Exchange Online. While Microsoft will block basic authentication for many online services, active accounts using SMTP Auth will not be impacted by their actions as originally announced to begin October 1, 2022. ***This means that Sage 100 customers utilizing in-product email services to send quotes, invoices, etc. do not face a shutdown of this functionality beginning on October 1, 2022.***

While this guidance also applies to other applications (like Sage Intelligence) that utilize SMTP Auth for email communication, customers need to be aware that many online services will be impacted; so, while Sage 100 is safe in the near term, other client applications using POP, IMAP, etc. can be impacted starting October 1, 2022.



While this new guidance reduces the urgency of upgrading for Sage 100 customers on older releases, Microsoft continues to push toward the elimination of basic authentication to protect their customers. ***Sage strongly recommends that all customers be on a version that supports OAuth to reduce the risk of data breach and leverage additional security updates built into newer versions of our software.***

YOUR NEXT STEPS

If you experience a sudden loss of functionality in your Sage 100 solution, please contact the ACC Software Solutions' technical support team to promptly address the situation. Furthermore, if you are on an outdated version of Sage 100, the ACC team and Sage are strongly encouraging users to upgrade to a newer version of the Sage 100 software.



Acumatica 2022 R2

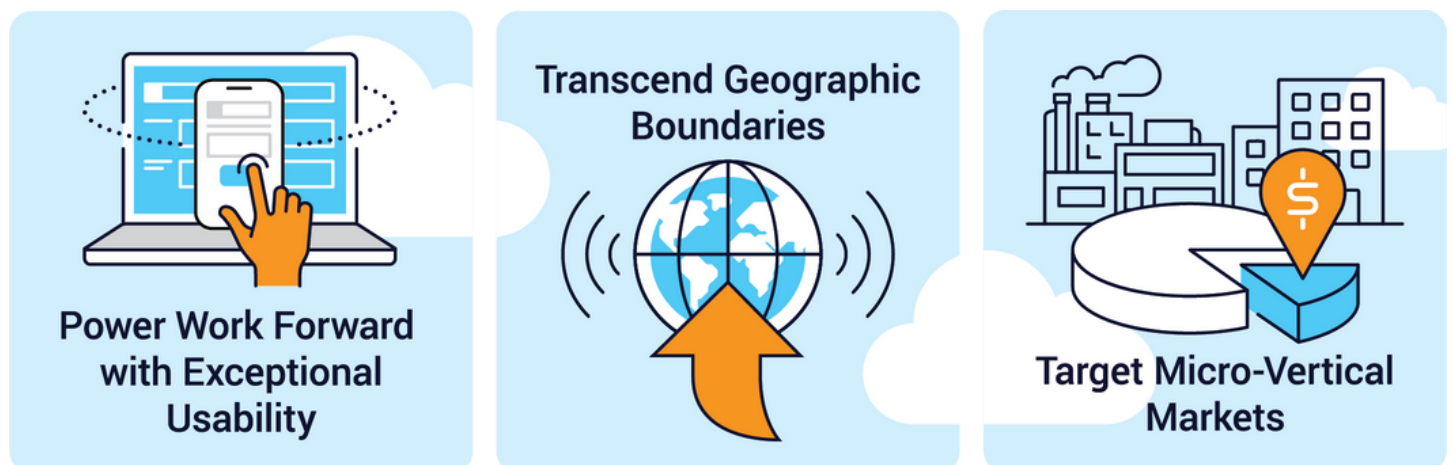
ACUMATICA 2022 R2 IMPROVES USABILITY, BREAKS GEOGRAPHIC BOUNDARIES, AND ENHANCES VERTICAL TARGETING

Acumatica, the world's fastest-growing cloud ERP company, has officially announced Acumatica 2022 R2, the second of its semiannual product updates. The release offers innovations in usability, includes the increased ability for businesses to target new geographic markets and segments, and sharpens the targeting of micro-markets and verticals.

Acumatica 2022 R2 minimizes restrictions caused by geographic location such as different languages, tax configurations, reports, banking interfaces, etc. With R2, customers can transcend local business opportunities and boundaries by utilizing robust localization, integration, and financial management capabilities.

Ranked number one in usability by G2, Acumatica has designed its R2 product updates to increase ease of navigation and flexible workflows. These features simplify the learning curve for new users and maximize adoption. The user-friendly interface is highly intuitive and customizable, and the mobile app empowers users to work on a smaller screen while on the go.

2022 R2 also considers the significance of micro-markets. Acumatica offers industry-centered solutions with features that align with specific requirements and business processes for vertical markets such as retail, commerce, manufacturing, and distribution. By aligning with micro-vertical markets, customers can sharpen their go-to-market strategy and precisely target market segments.



**FEATURES AND ENHANCEMENTS OF ACUMATICA
2022 R2 ARE CONTINUED ON PAGE 4...**

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Acumatica 2022 R2

IN 2022 R2, ACUMATICA DELIVERS NEW FEATURES AND ENHANCEMENTS

Enhancements Usability and Technology

- Streamlined, accelerated workflows through automated mobile signature capture
- Tailor mobile Acumatica workspaces by hiding widgets, configuring screens, rearranging items, etc.
- Instantaneous access to wiki-help files by hovering over fields with intelligent tooltips
- Flexible software integrations at scale with enhancements to high-performing, contract-based REST APIs

Enhancements to Localization and Integration

- Implement Canada-specific features at the company level to simplify setup, reporting, and management of companies with legal entities in multiple countries
- Experience painless tax calculations and enhanced global business via automatically assigned tax zones to new sales orders and invoices based on country, state, and zip code

Enhancements to Financials

- Automate the general ledger approval process using the flexible approval engine to create rules for approving entries and assigning approvers
- Expedite and enhance the collection process by sending customers personalized dunning letters with all related attachments and fees
- Streamline bank data and processing by letting Acumatica automatically import bank feeds

Enhancements to CRM

- Simplify data entry by modifying opportunities and quotes in business accounts
- Streamline sales and fulfillment processes and increase transparency by having Acumatica automatically link sales orders and quotes to opportunities
- Save time and gain transparency with predefined side panels that automatically display customer data for the corresponding case

Benefits for Distributors, Retailers, and Commerce Merchants

- Enhance inventory management and warehouse operations by converting non-stock items to stock items and vice versa
- Stay on top of business operations with role-based dashboards
- Empower one-stop parcel shipping decisions, and input box dimensions on the fly
- Push offline orders to Shopify to track and manage all omnichannel sales orders within the Shopify platform

**FEATURES AND ENHANCEMENTS OF ACUMATICA
2022 R2 ARE CONTINUED ON PAGE 5...**



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Acumatica 2022 R2



Benefits for Manufacturers

- Shorten engineering cycles by creating or modifying multi-level bills of materials with drag-and-drop and copy-and-paste features
- Improve shop floor data collection and job cost accuracy with multi-job clock-in and clock-out activities
- Save time with manufacturing side panels, giving users direct access to production, bills of materials, items, inventory, projects, customers, engineering, and order details
- Balance supply and demand with Materials Requirement Planning for planned inbound and outbound transfer orders across warehouse locations

Benefits for Contractors and Service Organizations

- Streamline change orders for construction projects with unit rate changes, custom retainage, and cost-only change requests
- Flexibly assign costs to projects when multiple items are processed
- Increase efficiency and lower costs by scheduling service technicians according to employee skills and the skills required for each service task
- Simplify service expense entry with scanned receipt image recognition in the Acumatica mobile app
- Improve the accuracy of profitability estimates by using Acumatica's advanced computational logic to perform profit margin and percentage calculations

Events with ACC

ACC SUMMER SERIES

The ACC hosted another wonderful series of 'lunch & learn' style events this past summer. Each event featured a different third-party integration to showcase their tools and features. These events are created to help you get the most out of your ERP solution by providing helpful tips and tricks, tutorials, and information about specific modules and enhancements.

To watch these past events simply go to the ACC Software Solutions website. Click 'Recourses' > 'Webinars: Scheduled and Recording' and choose the event you'd like to view. If you have any questions after you've previewed the event, please contact the ACC support team at support@4acc.com.

**AVALARA****TRUECOMMERCE****REPAY****SCANFORCE****BEANWORKS**

ACUMATICA USER GROUP MEETING

The Acumatica Q3 User Group meeting is approaching fast! This event will be filled with essential information to help you get the most out of your ERP solution. Be sure to tune in to see the latest features and updates to the Acumatica software, learn about the OAuth Office 365 procedure, and see some useful tips and tricks from the ACC Software Solutions technical support team.

To register for this upcoming User Group Meeting, visit the ACC website. Click 'Recourses' > 'Webinars: Scheduled and Recording' and choose the Acumatica User Group Event.

SAGE 100 USER GROUP MEETING

The Sage 100 Q3 User Group event is right around the corner. Be sure to have at least 1 member from your team attend the event and convey the important information to the remainder of your team. This event is essential to the longevity of your software. We'll discuss the new Sage 100 2022.2 software release, updates to the Microsoft OAuth integration, and of course, useful tips and tricks from our ACC team.

To register for this upcoming User Group Meeting, visit the ACC website. Click 'Recourses' > 'Webinars: Scheduled and Recording' and choose the Sage 100 User Group Event.





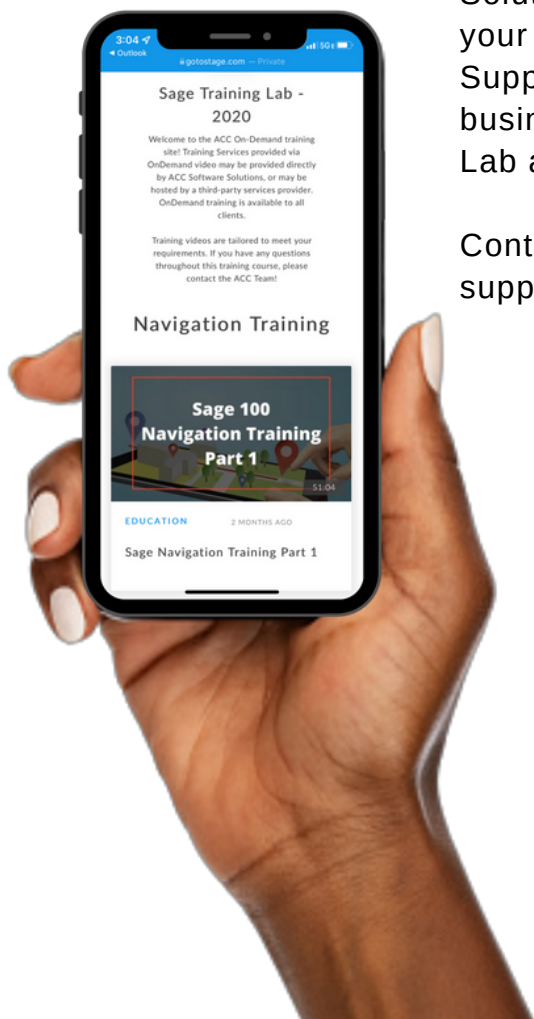
ACC Software Solutions Training Lab

LEARN. 24/7. AT YOUR PACE. ON YOUR SCHEDULE.

ACC Software Solutions is proud to announce the release of the ACC Training Lab! The ACC Training Lab is now available to Sage 100 customers who are on an ACC Software

Solutions support plan! Solve a specific problem, re-fresh your memory, or help on-board a new employee. Your ACC Support plan is tailored to accommodate the needs of your business; enjoy the flexibility of viewing the ACC Training Lab at your convenience, because it's on-demand!

Contact an ACC Software Solutions support specialist at support@4acc.com to receive access to your training lab!



Sage

VERSION 2021 NOW AVAILABLE!

 **Acumatica**
The Cloud ERP

TRAINING LAB IS NOW AVAILABLE!

TrueCommerce™

Do business in every direction

TrueCommerce delivers the most complete and scalable EDI solution that makes it easier and more cost-effective to do business with your trading partners.

With TrueCommerce, easily integrate each element and use connected applications like multi-carrier shipping, business analytics, and a suite of tools that manage key components such as orders, inventory, drop-ship vendors, and product information.



ScanForce™

ScanForce specializes in developing innovative solutions and delivering unmatched support to our Sage 100 clients. We utilize barcodes and mobile devices to optimize warehouse and inventory management processes, empowering teams to work on the go.

Whether you need to streamline workflow, track inventories, or create labels, ScanForce gets the job done in no time.



CONTACT US FOR AN IN-DEPTH DISCUSSION ABOUT YOUR EVOLVING SOFTWARE NEEDS.

Avalara

Avalara helps businesses of all sizes get tax compliance right. In partnership with leading ERP, accounting, ecommerce, and other financial management system providers, Avalara delivers cloud-based compliance solutions for various transaction taxes, including sales and use, VAT, GST, excise, communications, lodging, customs duties and other indirect tax types.



Fortis

Fortis is the only partner dedicated to transforming commerce into your competitive advantage.

Our unique "Platform-to-Platform" model allows us to create personalized experiences based on your software's industry-specific needs. As we work with you and integrate into your software, your business will reach uncharted scale while experiencing strengthened relationships between your software and your users.





FOLLOW ACC ON SOCIAL MEDIA

ACC is ramping up our social media presence with new daily updates including: technical videos on YouTube, blog posts, news, and industry insights, on Facebook, LinkedIn, Twitter, and Email. Follow us for the most recent industry highlights!



2021 BLOG, VIDEO & WEBINAR HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.



Catch up on this quarter's ACC Webinar Events to get the most of your ERP solution! Re-watch live events at your convince or register for upcoming events with the ACC Software Team at www.4acc.com/webinars/.



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