

Official Newsletter of ACC Software Solutions
Q2 • April - June 2022

A Word from the ACC President

SEAN ATKINS

It's that time of the year, we're getting ready to kick off another summer filled with family and friends. As work begins to slow down, we can't help but think of spending the afternoon by the pool with our feet up and a tall glass of lemonade. As you begin to prep for your summer vacations, the ACC team is busy at work. We're seeing a pick-up of summertime projects and the ACC team is excited to work on software upgrades and embark on another successful ACC Summer Series.

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Sage 100 2022.0

WHAT'S NEW?

We're pleased to announce the latest product update to Sage 100.

Sage 100 2022.0 offers over a dozen new features, designed to help increase productivity, support business continuity, and improve accuracy. All enhancements were developed with you in mind.

Sage



CONTINUED FROM PAGE 1...

We're going to bring you some of the newest third-party enhancements with significant opportunities to improve your ERP software. While you're away from the office, please take some time to look at what we have been up to here at ACC (it will make your summer that much better!).

WHAT'S NEW?

Key Highlights of Sage 100 Release 2022.0:

- *Sage Production Management has been improved, offering you the features of our Work Order solution and so much more into a modern technology stack*
- *Addition of Work Ticket Entry and Labor Entry features*
- *New fully customizable Visual Process Flows*
- *Sales Order and Quote History Inquiry visibility*
- *Addition of Display All Sales Order Types in Item Maintenance*
- *New Search for Quotes in Customer Maintenance feature*
- *64-bit Operating System addition; Sage Intelligence is now compatible with Sage 100 64-bit*

Visit Sage City for detailed information on this release and learn how an upgrade to the latest Sage 100 technology can help scale your business and navigate existing market conditions. For your convenience you can also access What's New in Sage 100 2022.0 and the supporting Release Notes.

Sage

Acumatica

3 THINGS AGILE BUSINESS DO THAT SET THEM APART

Over the last few years, businesses have faced extraordinary disruptions, forcing many to alter what they previously considered established and effective business practices in order to meet shifting market, consumer, and employee demands. It required them to let go of their predictable, safe models and lean into the unknown. Though uncomfortable, these businesses learned that agility—the ability to quickly adapt—is both a core business competency and a state of mind.

Being an agile business is fast becoming a requirement for success in uncertain times.

Dissecting An Agile Business

So, what does an agile business do that sets it apart? Following are the top three things an agile business does that rigid, stagnant businesses do not do.

- **Welcomes Change, Pursues Opportunities.** The pandemic, supply chain challenges, and labor shortages have clearly shown that unexpected crises can happen at any time and anywhere. Businesses that are uncomfortable with change or are unwilling or unable to shift in response will be left behind. An agile business does not stand still in the midst of hardships. Instead, it forges ahead, embracing a strategic, adaptable, efficient, and collaborative way of working.
- **Adopts New Technology.** Being open to adopting new technologies and tools, understanding the role they play in innovating for an unknown future, and encouraging a culture that is comfortable using technology are all signs of an agile business.
- **Changes Work Environment to Retain Talent.** The “Great Resignation” continues to affect companies’ ability to fill their increasingly open positions. Traditional-minded companies are competing with each other to recruit qualified people from a limited talent pool. In contrast, agile businesses are working hard to retain their existing talent. Studies show that recruiting and training new employees costs more than it does to retain current employees. But retaining employees requires businesses to reevaluate their work environment. This means offering significant incentives, such as flexible workspaces, the option to work remotely, an engaging culture, a diverse workplace, and a healthy work-life balance.

The Business of the Future

It’s becoming increasingly clear that the agile business is the business of the future. Changes, opportunities, and new technologies continue to disrupt the marketplace, and businesses that do not flex or pursue them will ultimately fail.

Being an agile business requires a willingness to lean into the unknown, letting go of practices that are predictable and safe. It also requires a perceptive mindset, an adaptable working style, and a willingness to embrace the right technology.



Q2 User Group Meetings with ACC

SAGE 100

The quarterly Sage 100 User Group meeting with ACC Software Solutions was hosted on Thursday, June 23rd. With tons of great information, this was one of the BEST User Group meetings yet. The event included updates from the ACC team, a sales tax demo from Avalara, a deep dive into the 2022.0 Sage 100 software release, additional enhancements from DSD, credit card vendor militance, and positive pay set-up.

To review the past user group meetings, visit the ACC website! Resources > Webinars: Scheduled and Recording > Recorded Webinars > Sage 100 Q2 User Group Meeting.

ACUMATICA

Acumatica's quarterly User Group Meeting with ACC Software Solutions was held on Thursday, June 30th. Like the past User Group events, this one did not disappoint. While there weren't any changes to the software itself, the event held great value to those technical savvy and those not so savvy. During the event we reviewed the ACC marketing efforts and upcoming events, expense reports, a sales tax demo from Avalara, dashboard configurations, custom user interface, and workflow changes.

To review the past user group meetings, visit the ACC website! Resources > Webinars: Scheduled and Recording > Recorded Webinars > Acumatica Q2 User Group Meeting.

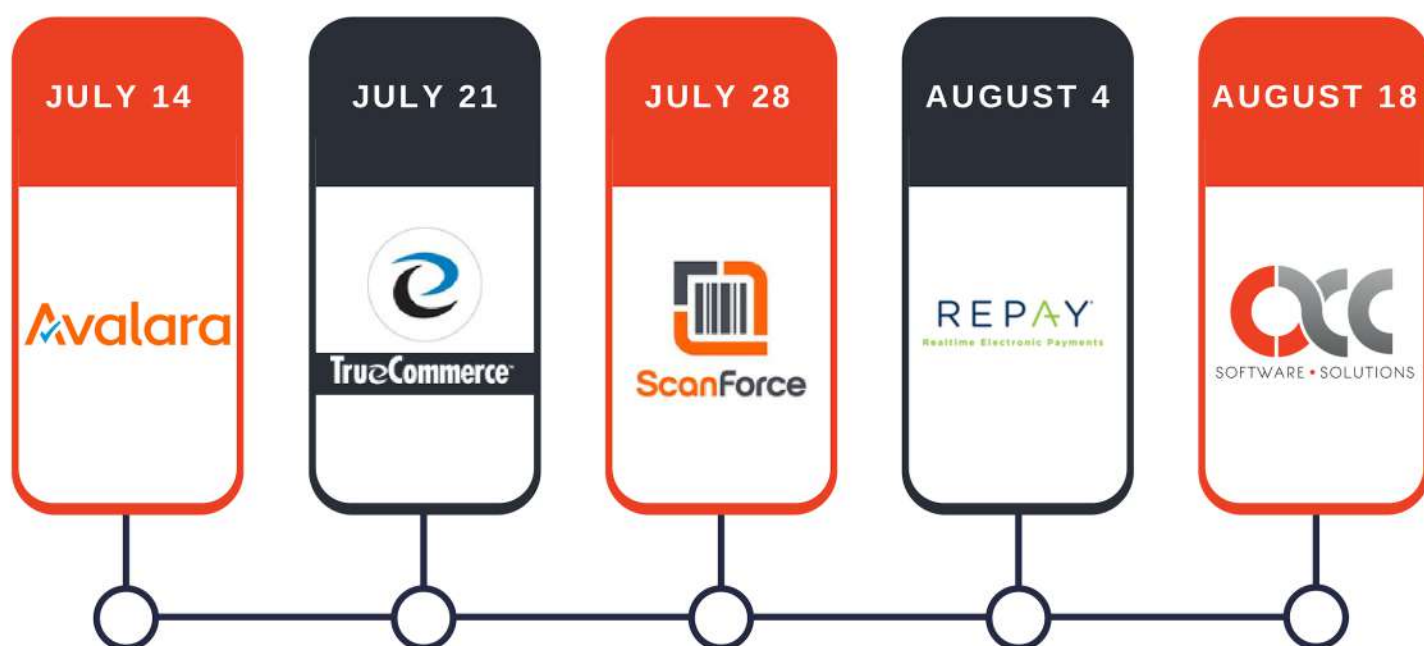


Upcoming Events

THE ACC SUMMER SERIES

The ACC Summer Series is back!! This is an annual series of digital "lunch & learn" events meant to help you get the most out of your ERP system by providing helpful tips and tricks, tutorials, and information about specific modules and enhancements.

Join us very Thursday at 12:00 EST from July 14 through August 18!



BEANWORKS AP AUTOMATION

Join Beanworks on Tuesday, July 19 at 1:00PM EST to learn how to end the paper chase in accounts payable! Visit the ACC Software Solutions website to register! [Resources > Webinars: Scheduled and Recording > Upcoming Webinars > Beanworks: Sage AP Automation.](#)

UPCOMING USER GROUP MEETINGS

ACC Software Solutions will be holding our next set of user group meetings this September 2022. Be sure to let us know what you'd like to see! Remember this is a great event to learn about what's new in the ERP world and get the most out of your ERP solution.

Keep an eye out for registration to begin in early August!



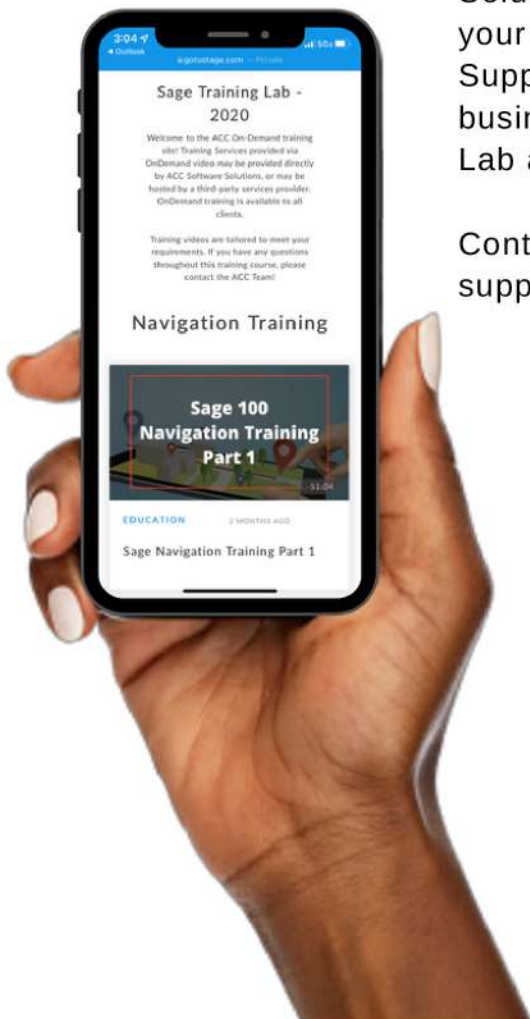
ACC Software Solutions Training Lab

LEARN. 24/7. AT YOUR PACE. ON YOUR SCHEDULE.

ACC Software Solutions is proud to announce the release of the ACC Training Lab! The ACC Training Lab is now available to Sage 100 customers who are on an ACC Software

Solutions support plan! Solve a specific problem, re-fresh your memory, or help on-board a new employee. Your ACC Support plan is tailored to accommodate the needs of your business; enjoy the flexibility of viewing the ACC Training Lab at your convenience, because it's on-demand!

Contact an ACC Software Solutions support specialist at support@4acc.com to receive access to your training lab!



Sage

VERSION 2021 NOW AVAILABLE!

 **Acumatica**
The Cloud ERP

TRAINING LAB IS NOW AVAILABLE!



Smartsheet is a modern SaaS visual project scheduling tool for tasks and resources that's integrated with Acumatica Project Accounting to make any project professional's job easier. Field supervisors and project managers can use Smartsheet to reschedule tasks and resources quickly and easily. Schedule changes are sent back to Acumatica to update Project Accounting. Users who perform back-office business processes such as project costing, purchasing, and expense processing can do so in Acumatica.



ScanForce specializes in developing innovative solutions and delivering unmatched support to our Sage 100 clients. We utilize barcodes and mobile devices to optimize warehouse and inventory management processes, empowering teams to work on the go.

Whether you need to streamline workflow, track inventories, or create labels, ScanForce gets the job done in no time.



CONTACT US FOR AN IN-DEPTH DISCUSSION ABOUT YOUR EVOLVING SOFTWARE NEEDS.



Avalara helps businesses of all sizes get tax compliance right. In partnership with leading ERP, accounting, ecommerce, and other financial management system providers, Avalara delivers cloud-based compliance solutions for various transaction taxes, including sales and use, VAT, GST, excise, communications, lodging, customs duties and other indirect tax types.



Make smarter business decisions with intelligent business software. DSD designs software suites for businesses of all sizes, empowering your organization to maximize efficiency and growth.

Enhance and extend the power of your businesses efficiency from anywhere, at anytime.





FOLLOW ACC ON SOCIAL MEDIA

ACC is ramping up our social media presence with new daily updates including: technical videos on YouTube, blog posts, news, and industry insights, on Facebook, LinkedIn, Twitter, and Email. Follow us for the most recent industry highlights!



2021 BLOG, VIDEO & WEBINAR HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.



Catch up on this quarter's ACC Webinar Events to get the most of your ERP solution! Re-watch live events at your convince or register for upcoming events with the ACC Software Team at www.4acc.com/webinars/.



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Sage
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