



SOFTWARE • SOLUTIONS

Official Newsletter of ACC Software Solutions
Q1 • January - March 2022



A Word from the ACC President

SEAN ATKINS

Welcome! It's that time of the year again, and I'm thrilled to share the first quarterly newsletter of 2022 with ACC Software Solutions! We've kicked the new year off strong, and the ACC team is busy at work - making sure you get the most out of your ERP solution!

Over the past few months, we've prepared over 25 hours of training videos, completed multiple software upgrades, welcomed new customers, hosted two user group meetings, and much more!

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Sage 100 2022.0

WHAT'S NEW?

During the February 2022 partner call, Sage unveiled the upcoming release of Sage 100 2022.0. The new version is expected to arrive in the second quarter of 2022. So, what's new in the 2022.0 release? Here's a sneak peek:

As we look toward the coming 2022.0, the features and general enhancements are aligned to offer increased flexibility and compatibility to meet the needs of our customers. This includes:

- Production Management upgrades
- In-product homepage display and UI improvements
- Additional features driven by customer requests

HOW TO PLAN FOR YOUR SAGE 100 UPGRADE

After the initial release of the newest software versions, the ACC team suggests waiting a period of time to allow for the system to work its kinks out. This is your chance to let the early adopters provide their feedback and suggestions to ensure a successful upgrade.

To upgrade your current 2021 version of Sage 100 to the 2022 version, here are the approximate period of time which are recommended prior to installation of the latest upgrade:

Core financials only – GL, AP, AR, BR – 30 days after release.

Distribution modules – Core + SO, IM, PO, RMA – 90 days after release.

Manufacturing modules – Core + Distribution + PM or WO or MRP or IRP – 180 days after release.

If your Sage 100 software is heavily modified then the following time ranges may not apply to your business.

Luckily, Sage 100 does not require you to install older releases in order to upgrade to the latest software version. For example, if you're upgrading from Sage 100 2018 to Sage 100 2022, you simply need to install the latest 2022 version and migrate your data.



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With that said, I'm grateful for the opportunity to work with you and your team. Here's to continuous success, growth, and happiness!

Continuing reading through this quarter's newsletter to find out what we've been up to...

Acumatica 2022

R1 RELEASE

During the 2022 Acumatica Summit, Acumatica presented the Acumatica 2022 R1 software release. The biannual product update will be released in mid-March. The key release themes include: Work Smart on the Go, Unlock Global Markets and Go Broad and Deep with Industry-Leading Capabilities.



Work Smart on the Go



Unlock Global Markets



Go Broad and Deep
with Industry-Leading
Capabilities

WORK SMART ON THE GO

Acumatica Cloud ERP enables users to work from anywhere with our native mobile app. It is thoughtfully designed for users on the go with capabilities like expense reporting, time, attendance, and more. Users can easily communicate and collaborate within and outside their team to drive work forward. Everyone knows what is happening, when, and where—and they share a single view of the truth as they make proactive business decisions.

Feature Benefits for Mobile:

- Innovative, intuitive UI allows users to tailor their mobile workspace to their role by setting favorites, adding KPIs, etc., boosting adoption and simplifying work.

Feature Benefits for Technology:

- Leverage AI and ML to spot potential anomalies and validate GL transactions before release.
- Proactively alert users about non-certified customizations on the Acumatica marketplace.

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UNLOCK GLOBAL MARKETS

Regional boundaries are shrinking in today's hyper-competitive marketplace, and foreign markets are increasingly attractive to fast-growing businesses. Acumatica enables you to transcend geographic boundaries to penetrate international markets and take advantage of new market opportunities with the robust localization, integration, and financial management capabilities in our latest release.

Feature Benefits for Localization and Integration:

- ISV-enabled localization support allows customers to expand into the Mexico region

Feature Benefits for Financials and CRM:

- Expanded module support for customers with entities in multiple countries provides real-time reporting across entities
- Simplified event scheduling and reminders for attendees across time zones enhances productivity
- Powerful case management capability for employees helps companies document and manage employee issues
- Enhanced email interface improves usability

Feature Benefits for Payroll:

- Settlement paychecks enable companies to automate and process former employees' final paychecks quickly and accurately
- Payroll dashboards provide real-time, interactive analytics

GO BROAD AND DEEP WITH INDUSTRY-LEADING CAPABILITIES

Acumatica understands that each vertical has unique needs and distinct business processes. Therefore, Acumatica delivers intelligent and industry-focused Editions for Retail-Commerce, Construction, Distribution, and Manufacturing.

Feature Benefits for Distributors, Retailers, and Commerce Merchants:

- Blanket sales orders simplify long-term customer sales agreements
- eCommerce connector for Amazon enables customers to establish a strong presence on the Amazon.com marketplace

Feature Benefits for Manufacturers:

- Production control points streamline data entry for milestone operations
- Manufacturing finish, move, and queue times improve scheduling precision
- Role-based dashboards for manufacturing operations, production management, and engineering provide actionable, real-time insights
- MRP Order Policy with consolidated demand planning streamlines procurement processes



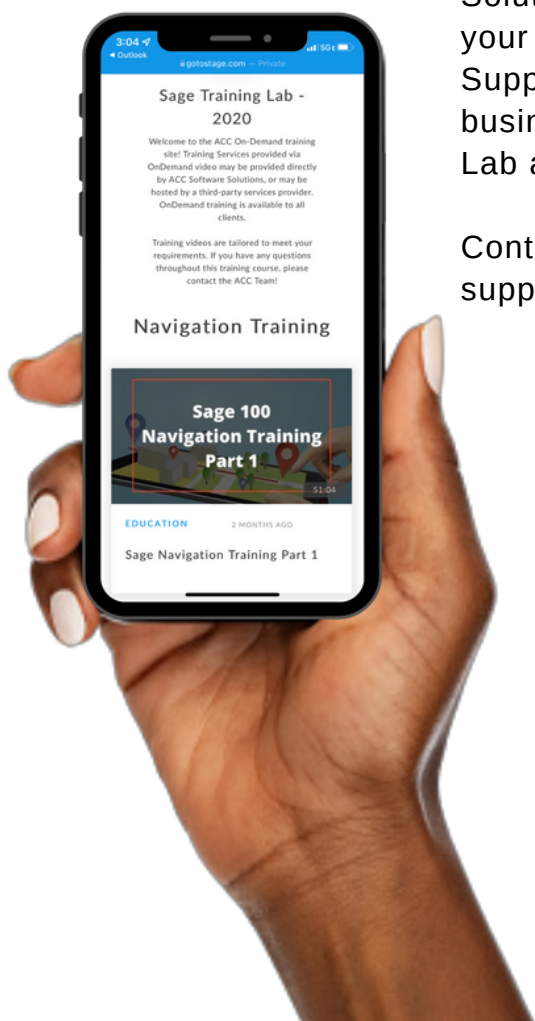
ACC Software Solutions Training Lab

LEARN. 24/7. AT YOUR PACE. ON YOUR SCHEDULE.

ACC Software Solutions is proud to announce the release of the ACC Training Lab! The ACC Training Lab is now available to Sage 100 customers who are on an ACC Software

Solutions support plan! Solve a specific problem, re-fresh your memory, or help on-board a new employee. Your ACC Support plan is tailored to accommodate the needs of your business; enjoy the flexibility of viewing the ACC Training Lab at your convenience, because it's on-demand!

Contact an ACC Software Solutions support specialist at support@4acc.com to receive access to your training lab!



sage 100

VERSION 2020 NOW AVAILABLE.

Acumatica
The Cloud ERP

TRAINING LAB IS COMING SOON.



Smartsheet is a modern SaaS visual project scheduling tool for tasks and resources that's integrated with Acumatica Project Accounting to make any project professional's job easier. Field supervisors and project managers can use Smartsheet to reschedule tasks and resources quickly and easily. Schedule changes are sent back to Acumatica to update Project Accounting. Users who perform back-office business processes such as project costing, purchasing, and expense processing can do so in Acumatica.



ScanForce specializes in developing innovative solutions and delivering unmatched support to our Sage 100 clients. We utilize barcodes and mobile devices to optimize warehouse and inventory management processes, empowering teams to work on the go.

Whether you need to streamline workflow, track inventories, or create labels, ScanForce gets the job done in no time.



CONTACT US FOR AN IN-DEPTH DISCUSSION ABOUT YOUR EVOLVING SOFTWARE NEEDS.



Automate your entire workflow from purchase orders to payments, the right way.

- Centralize your AP for multiple locations or legal entities.
- Match your purchase orders to invoices and receivings.
- Automate approval routing for POs, invoices and payments.
- Quickly find any AP document and see all workflow steps completed.
- Easily approve and release vendor payments.



Take control of your online store with Shopify. Skip hours of development work with software that lets you update content on the spot. Or access the code yourself for custom changes using Liquid, HTML, CSS, and JavaScript. Optimized for conversion, every Shopify theme is fully customizable, so you can experiment with layouts and campaigns, then sync your content across channels. Acumatica's native integration to Shopify allows merchants to manage their back-office within Acumatica's ERP while creating an exceptional customer experience on the Shopify front-end.





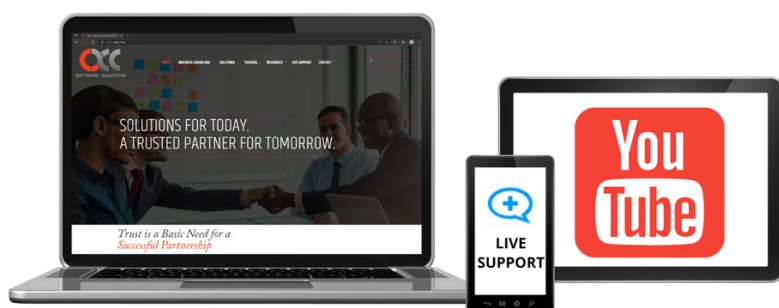
FOLLOW ACC ON SOCIAL MEDIA

ACC is ramping up our social media presence with new daily updates including: technical videos on YouTube, blog posts, news, and industry insights, on Facebook, LinkedIn, Twitter, and Email. Follow us for the most recent industry highlights!



2021 BLOG, VIDEO & WEBINAR HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.



Catch up on this quarter's ACC Webinar Events to get the most of your ERP solution! Re-watch live events at your convenience or register for upcoming events with the ACC Software Team at www.4acc.com/webinars/.



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