



Official Newsletter of ACC Software Solutions
Quarter 3 • October 2021

A Word from the ACC President

SEAN ATKINS

I don't know about you, but it feels like this summer flew by! It could've been spending time with family and friends, or enjoying many afternoons by the pool. Either way, we are glad fall is just around the corner. Speaking of fall, the ACC team has some exciting updates and events to share with you. As you get the kids back into swing of the new school year, the ACC team is busy at work. We're seeing a pick-up of fall projects and the ACC team is excited to embark on another successful

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What's New in Sage 100

THERE'S NO BETTER TIME—MOVE TO THE CLOUD NOW AND MODERNIZE YOUR ERP.

These days it seems like everything, and everyone is “on the cloud.” Over the past few months, we’ve watched Sage 100Cloud become the top choice for many Sage 100 users.



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series of user group meetings to help you get the most out of your ERP solution. We’re going to provide you with everything you need to improve your ERP software!

Read through the ACC Q3 2021 Newsletter to find out more!

Sage focused on the 100cloud solution as the future model of their Sage 100 ERP product line. All ongoing research and development, including advances in cloud features, will be implemented into Sage 100cloud alone. With enhanced functionality and improved integration with additional modules, Sage 100cloud is a modernized solution for businesses seeking to grow into the future. The solution can be deployed with Microsoft Azure or other Sage-accredited cloud platforms and includes an effortless migration from Sage 100. The best part is there is absolutely no retraining required!

Here are 10 reasons why you should consider switching from Sage 100 ERP to a modern Sage 100Cloud solution:

Seamless Migration. Work the way you always have, from anywhere. Our certified Sage Business Partners will handle a swift and effortless migration to the cloud for your Sage 100 solution, no retraining necessary.

Scalability. Moving your Sage 100 business management solution to the cloud gives you the flexibility to scale as your company grows.

Security. Cloud providers invest heavily in security to ensure the utmost data security of its customers. For example, Microsoft Azure has invested \$1B in security and employs over 3,500 security experts to ensure that your data is backed by Azure security. Plus, you'll benefit from automatic backups to ensure that your data is protected.

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Improved User Experience. The user interface has been completely redesigned for easier navigation and to remove the learning curve for interacting with the software features.

Drill down capabilities. Users can leverage an improved internal search engine to find individual functions much more easily and utilize the Business Insight Dashboard to provide an overview of existing data streams.

Automation. Automation in Sage100cloud enables more streamlined reporting procedures that eliminate manual tasks, alleviate human error, and remove redundant data entries.

Office 365 features. An Outlook add-on called Sage Contact that delivers customer data through the former. It enables you to keep track of customer information and communications within Outlook to help unify your processes.

Mobility. 100cloud features improved mobile interfaces and a deeper level of functionality with multiple devices. Cloud enhancements will provide more seamless integration between Sage 100cloud and mobile tools, as well as streamline real-time features accessible through smartphones.

Integrated Solutions. This includes Sage Inventory Advisor Basic, a cloud-based solution that provides Sage 100 users with comprehensive visibility into their stocked items and allow them to automate supply chain processes. Other connected services available for Sage 100cloud are multi-bin warehousing, e-commerce and cloud backup integrations, and future updates will bring new point of sale and mobility functions as well.

Vertical Functionality. Native Material Requirements Planning, Bills of Materials, Inventory Management, and Purchase Order enable you to plan out production lifecycles and build complete audit trails from ingredient purchase to distribution.

YOUR JOURNEY TO THE CLOUD STARTS HERE.

The Sage Partner Cloud makes it simple for current Sage 100 to move to an accredited cloud hosting platform of their choosing, no retraining or heavy lifting necessary. Contact the ACC team to learn how you can easily move your instance of Sage 100 to the cloud.

Acumatica 2021 R2 Launch

Acumatica 2021 R2 was released September 22nd! Here's everything you need to know:

The release provides customers with hundreds of enhancements to personalize the ERP user experience, boost growth with best-in-class functionality, and drive innovation with a robust ecosystem of connected business applications. Staple features strengthen Acumatica for sales-centric businesses with new up-sell, cross-sell, item substitutions, and paperless directed picking. Acumatica customers gain profound insights with new visual scheduling, dashboards for payroll and operations, and email tracking with SendGrid. Modern user interface improvements expanded artificial intelligence and machine learning and triggered business events from visual workflows provide incredible value to automate business operations.

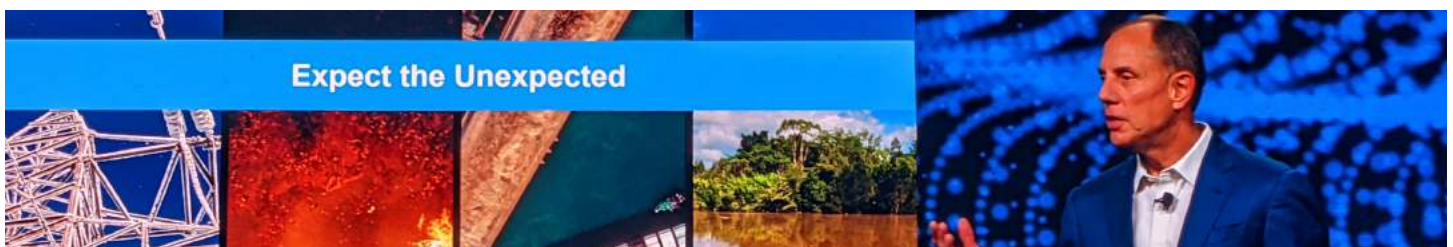


The September release of Acumatica 2021 R2 is full of industry-focused business functionality with robust enhancements across the comprehensive ERP platform. Significant improvements have been made to the future-proof Acumatica platform and mobile applications as well as core financials, international business enhancements, payroll, project accounting, and customer relationship management.

Acumatica 2021 R2 takes ERP configuration and customization a step further with personalization – adjusting Acumatica's agile and robust software to each customer's individual needs. With 2021 R2, customers can reduce time spent finding actions and reports through a consolidated toolbar, and automate complex business processes without programming. Users can also react to data changes by creating tasks from business events, and boost productivity by automating administrative tasks and triggering notifications when key activities occur. In addition, technical users now have access to the new DAC Schema Browser to easily view data tables and field mappings.

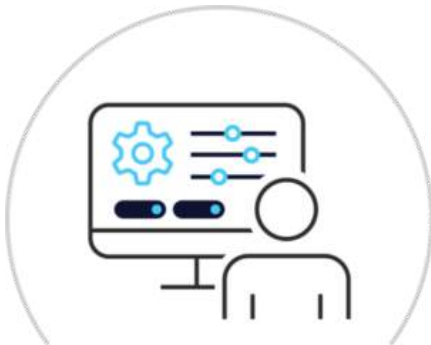
The 2021 R2 update includes integrations with Microsoft Teams and Adobe Document Cloud. With the Acumatica for Microsoft Teams integration, customers can access the communication and collaboration features of Teams from directly within Acumatica, without switching between platforms. Similarly, Acumatica customers can use the Adobe Document Cloud integration to annotate, highlight, comment on PDF documents, and save updated versions with an audit trail and version control – all without leaving Acumatica.

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Further, each specialized Acumatica Industry Edition is packed with new capabilities for General Business, Retail-Commerce, Construction, Distribution, and Manufacturing Editions.



Seamless
Personalization



Boost Growth
with Best-in-Class
Functionality



Drive Innovation
with a Robust
Ecosystem

FINANCIALS, CRM, AND PAYROLL:

- Improve email tracking, deliverability, and scalability via Acumatica's integration to SendGrid
- Boost efficiency when managing AR refunds with open balances
- Simplify reconciliation by matching bank transactions to multiple receipts and disbursements
- Improve accuracy and financial visibility by enhancing AP/AR balance reporting
- Enhance visibility to make business decisions and inform employees using the new Operational and Employee Payroll dashboards

DISTRIBUTION AND COMMERCE:

- Drive sales and increase revenue with new up-sell and cross-sell capabilities
- Improve fill rates and on-time order fulfillment with item substitutions
- Increase warehouse efficiency with paperless directed picking
- Optimize stocking levels and locations using deadstock reports
- Delight online customers and build brand loyalty with support for personalization and gift wrapping



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CONSTRUCTION AND FILED SERVICE:

- Save time and simplify project workflows via project drop shipments
- Review and assess performance against peer group with CFMA Benchmarker integration
- Streamline billing and improve flexibility by configuring service contract billing for the start of each period
- Reduce clicks to upgrade efficiency while adding inventory and tracking time via a mobile device
- Correct data entry errors using the new project reclassification feature
- Show profitability in the Service order



MANUFACTURING:

- Visualize production schedules in a timeline view to easily identify over and under-utilized resources, customer commitments, and material constraints
- Provide promise date by using Capable to Promise feature
- Enable traceability of raw materials and components to finished goods for improved quality control and traceability with Preassigned Lot/Serial

Acumatica built its cloud-based ERP solution for customer resiliency and success. Customers interested in learning more about 2021 R2 can visit the Acumatica website.

Acumatica Cloud ERP provides the best business management solution for transforming your company to thrive in the new digital economy. Built on a future-proof platform with open architecture for rapid integrations, scalability, and ease of use, Acumatica delivers unparalleled value to small and midmarket organizations. For more information, contact the ACC Software Solutions team!

Upcoming ACC Events

The quarterly ACC Software Solutions Virtual User Group Meetings are coming up this month. User Group meetings for both Acumatica and Sage 100 users are intended to bring like-minded individuals together to discuss solutions, share knowledge and experiences, hear from additional enhancement partners, and learn about what's new in the manufacturing and distribution industries. The ACC team has found great success with bring user together and hope you take the time to join us!



ACUMATICA USER GROUP MEETING

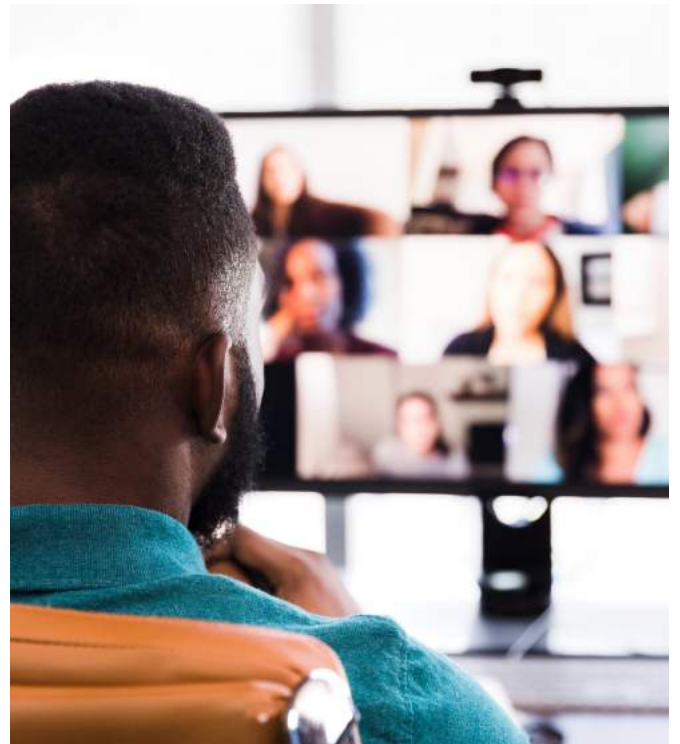
The upcoming Acumatica User Group meeting has been scheduled for Thursday, October 7th from 12:30-3:00PM EST. This event is packed with great information to help you get the most out of your Acumatica ERP solution. Below are some topics you can expect to be discussed.

- The Acumatica 2021 R2 Release.
- ACC Always Current Program.
- Live Acumatica demo.
- Client Chat
- Live Q&A session and more!!

SAGE 100 USER GROUP MEETING

The virtual Sage 100 User Group Meeting will be held on Thursday, September 21st from 12:30-3:00PM EST. You can expect to hear from the ACC team, and Sage Data & Analytics. Additionally, you will have the opportunity other professionals in the manufacturing and distribution industries who are using Sage 100.

Registration for the event is now open on the ACC Software Solutions website!



STARSHIP™

StarShip is a domestic and international multi-carrier shipping system that features turnkey interfaces to gain efficiencies in shipping, accounts receivable and customer service for consolidator, parcel and LTL shipments. StarShip works with FedEx, UPS and USPS, regional carriers such as OnTrac and Spee-Dee in addition to dozens of LTL carriers.



Velixo

Velixo Reports is an Excel-based reporting tool that was built from the ground up for Acumatica, by Acumatica Experts. Velixo Reports adds a new toolbar to Excel and more than 60 functions specially designed to work with General Ledger, Project Data and Generic Inquiries. As the premier solution for reporting, Velixo provides a tight integration and leverages the unique capabilities of your ERP with features such as Smart Drilldown, Smart Refresh, Writeback, Consolidations and Advanced Security.



CONTACT US FOR AN IN-DEPTH DISCUSSION ABOUT YOUR EVOLVING SOFTWARE NEEDS.

sage Data & Analytics

Sage recently announced the launch of Sage Data & Analytics – a powerful new way to visualize your Sage 100 data with graphical business intelligence tools.

A modern business intelligence and data management toolkit with built-in artificial intelligence and machine learning. It provides live sales dashboards, graphic cash flow analysis, profit and loss reports, and more – right out of the box!

- No technical knowledge required.
- Access anywhere, anytime.
- Scales with your business.



Beanworks by Quadient

Automate your entire workflow from purchase orders to payments, the right way.

- Centralize your AP for multiple locations or legal entities.
- Match your purchase orders to invoices and receivings.
- Automate approval routing for POs, invoices and payments.
- Quickly find any AP document and see all workflow steps completed.
- Easily approve and release vendor payments.





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2021 BLOG, VIDEO & WEBINAR HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.



ON ▶ DEMAND
+ LIVE

Catch up on this year's ACC Summer Series to get the most of your ERP solution! Re-watch live events at your convince or register for upcoming events with the ACC Software Team at www.4acc.com/webinars/.



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