



Official Newsletter of ACC Software Solutions
Quarter 2 • July 2021

A Word from the ACC President

SEAN ATKINS

It's that time of the year, we're getting ready to kick off another summer filled with family and friends. As work begins to slow down, we can't help but think of spending the afternoon by the pool with our feet up and a tall glass of lemonade. As you begin to prep for your summer vacations, the ACC team is busy at work. We're seeing a pick-up of summertime projects and the ACC team is excited to work on software upgrades and embark on another successful ACC Summer Series.

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What's New in Sage 100

Sage 100 released a new software update back in April 2021 (Sage 100 2021.0) with 26 NEW features!! Designed distinctively for the manufacturing and distribution industries, Sage 100 continues to provide businesses around the globe with deep customizability, and growth. So, what's new? Here are the highlights.



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We're going to bring you some of the newest third-party enhancements with significant opportunities to improve your ERP software. While you're away from the office, please take some time to look at what we have been up to here at ACC (it will make your summer that much better!).

SECURITY UPDATES

Sage 100 added several pre-defined role template to make it easier to create roles that are specific to your business. Role Maintenance now allows you to quickly assign and remove users to roles, apply changes to multiple roles, along with enhanced search, and filtering capabilities to find tasks and security options more easily.

These enhancements are not only more convenient, they make it easier for Sage 100 users to prove SOC compliance because they can run a report to show exactly who has access to what part of Sage 100.

IMPROVED RECORD KEEPING CAPABILITIES

Businesses are increasingly aware of their carbon footprint, and Sage 100 is evolving with you, providing more paperless features to enhance the speed and accuracy of your communications.

If you send orders, invoices, and other business documents through Sage 100, it now has a detailed log to help the confirm these emails are sent without any issues. Sage 100 now supports PDFs, Microsoft Word docs, JPEGs, and other file types to be associated to our journals and registers.

sage 100

What's New in Sage 100 Continued

EXPANDED EMAIL OPTIONS

Ease of use with your chosen email providers is now here.

Sage 100 now offers Oauth to authenticate SMTP email requests. Sage 100 customers who use email providers like Gmail or Outlook which require 2-step authentication can now use those email providers directly in the system.



ADDITIONAL ENHANCEMENTS

- Print all sales order recap reports at once – now, accountants can run all sales recap reports with just one click.
- There's a new Purchases Clearing from History Report that allows you to reconcile the purchases clearing account at any time.
- Purchase Orders module now displays line detail for receipt invoices in history.
- NEC-1099 non-employee compensation form is now available in purchase order.

OFFERINGS NOW AVAILABLE TO SAGE 100 CUSTOMERS

1. Host your Sage 100 data on Microsoft Azure with Sage Partner Cloud

Our new program allows customers to keep the Sage 100 product they know and love while hosting their data in the same reliable cloud provider 95% of Fortune 500 companies know and trust.




2. Launch of Sage Data and Analytics

Get actionable data faster, improve data confidence, and reduce IT costs with the powerful, easy-to-use business intelligence toolkit for Sage 100. Sage Data and Analytics gives Sage 100 users a powerful and easy-to-use business intelligence toolkit complete with live dashboards, graphical cashflow analysis and more—right out of the box.

sage100

NEW SUPPORT POLICIES FROM ACC

Please use the following email address or phone number to submit a new support request. This will allow for ACC to properly route the support request to the appropriate consultant. Case numbers will be provided to track progress and capture resolutions.

 support@4acc.com
 856.335.1010 Option 2
 4acc.com/support



Acumatica COVID-19 Success

ERP & PPE: ACUMATICA SUCCESS STORY

Written by Joel Gress

We all know the story: The sudden eruption of COVID-19 put the world into disarray. But, the COVID-19 pandemic hasn't stopped businesses that have embraced the new state of work. Through the power of cloud ERP technology, they've ensured business continuity, which means they are accessing their business systems from anywhere (at any time), working in isolation without being isolated, safeguarding the security of their cloud data, and even thriving in an unsettled time.

As the global pandemic is settling down, we look back and recall reading about the disastrous shortage of PPE. But what we didn't read is what happened behind the scenes as leaders frantically focused their efforts on rapidly acquiring these necessary supplies nor how an ERP implementation (an Acumatica implementation, to be exact) was highly instrumental to the success of PPE deployment in the American workplace.

When one company found themselves in need of significantly increased PPE to supply each of their manufacturing plants, they knew a quick surge was needed in their ordering capacity. To order large amounts of PPE on very short timelines, the manufacturer overturned their typical supply chain operations, giving employees credit cards and instructing them to buy any protective equipment they could get their hands on.



This approach worked in terms of quick procurement, and the manufacturer was able to acquire and stockpile their receivables in record time. However, the non-standard channels for purchasing, combined with startlingly fast distribution requirements to each plant, forced the manufacturer to turn to non-standard inventory management tactics as well.

To speed order entry and tracking, the manufacturer decided to use spreadsheets. They assumed the spreadsheets would not be too complicated since the types of PPE needed were minimal (mostly masks and gloves). Unfortunately, because the millions of units arrived on an unpredictable schedule, each with unknown sizes, quantities, manufacturers, grades, and timelines due to the atypical procurement process, the spreadsheets soon became overwhelmingly large, complex, and hard to manage.

The manufacturer requested manufacturing ERP software suggestions to improve receiving, tracking, and shipping processes.

Immediately, the ERP deployment helped the manufacturer easily and quickly keep track of their total PPE inventory, second-by-second. The solution is easy to learn given the intuitive interface, and the manufacturer's representatives

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The Always Current Program by ACC Software Solutions

ACC is thrilled to be releasing the Always Current program. Beginning July 1, 2021, qualified ACC clients will be eligible to enroll in the program.

The Always Current program is designed to keep your ERP software up-to-date. The program provides access to new features and enhancements to help take advantage of the new functionalities and technology that is associated with latest software versions.

Maintaining an active maintenance plan and upgrading your ERP software on a regular basis is the most important tool in adding value to your business. Software developers are constantly releasing new software versions with additional enhancements and features to optimize daily tasks and workflow procedures. The most recent software upgrades will provide your business with the latest operating systems, servers, hardware, databases, and eliminate the security threats from old servers and chances of crypto locks.

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were able to enter in their own current stock of PPE by hand to get the ERP fully up to date in record time and gain comprehensive insight into their total PPE stock. Utilizing Acumatica, they are now able to receive each unexpected unit of PPE as a Purchase Order immediately when it arrives (the PPE has already been paid for with the atypical procurement process), place it in inventory with a barcoded label, create a Sales Order, and ship it as soon as it is needed in one of their plants.

This is an unprecedented amount of equipment flowing through their warehouse, which is supplying critical workers with the personal protective equipment they need to stay safe in the workplace.

- Joel Gress



PROGRAM SPECIFICS

Qualified clients will be upgraded to the most recent version of their software on an agreed upon scheduled upgrade date and will automatically receive software updates on a fixed quarterly schedule. The scheduled upgrade date will be set at the onset of the contract.

PROGRAM BENEFITS

ERP software is continuously being upgraded and enhanced. Over the past year, technology has improved rapidly, and the overall quality of new software versions are exponentially better than previous versions: bugs have been fixed, workflows have improved, and code updates have created an ERP software that is more efficient, faster, and more reliable.

NEXT STEPS

If you are interested in learning more about the Always Current Program, please reach out to our Customer Success Manager, Chris Anastasio for more information!



canastasio@4acc.com



(856) 843-8088 X115

ACC Summer Series

The ACC Summer Series is an annual series of digital "lunch & learn" events meant to help you get the most out of your ERP system by providing helpful tips and tricks, tutorials, and information about specific modules and enhancements.

Every Wednesday in July and August starting at 12 PM EDT, we'll host 30 to 60-minute webinars that cover a broad range of topics at varying technical levels and scale.



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Sage AP Automation
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ScanCo.



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APS Payments, a REPAY company, offers omni-channel B2C and B2B integrated payment solutions for every business. Credit card and payment processing are just a small part of the APS Payments solutions-driven model. APS works diligently to get you the lowest credit card processing rates, reduce your risk, and provide the best solutions for your business.

JOIN THE ACC SUMMER SERIES ON JULY 14TH AT 12:00PM (EDT) TO LEARN MORE!!



Velixo Reports is an Excel-based reporting tool that was built from the ground up for Acumatica, by Acumatica Experts. Velixo Reports adds a new toolbar to Excel and more than 60 functions specially designed to work with General Ledger, Project Data and Generic Inquiries. As the premier solution for reporting, Velixo provides a tight integration and leverages the unique capabilities of your ERP with features such as Smart Drilldown, Smart Refresh, Writeback, Consolidations and Advanced Security.



CONTACT US FOR AN IN-DEPTH DISCUSSION ABOUT YOUR EVOLVING SOFTWARE NEEDS.



DocLink helps companies better manage their data by going paperless and touchless, automating workflows and streamlining all vital document processes. With DocLink you can digitally transform your operations for increased visibility and productivity in any department – accounts payable, accounts receivable, human resources, sales order processing, legal, and more.

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NETSTOCK is an affordable cloud-based Inventory Management solution that provides further functionality to your Acumatica or Sage ERP by allowing you to classify items, forecast, order and procure your inventory using intelligent data.

- Cutting-edge web interface that is intuitive and easy to use.
- Eliminate the need for highly trained consultants.
- Utilize our rich inventory management experience to include the important features and discard the “nice to have” features.





NEWEST TEAM MEMBER

We're to announce the addition of a new ERP Consultant, Michael Peck. Michael has over 20 years' ERP Consulting experience. He has worked on implementations, process re-engineering, project planning, application tailoring and end user training. Michael is a graduate of Penn State / Temple University, Philadelphia PA and served in the U.S. Air Force.



FOLLOW ACC ON SOCIAL MEDIA

ACC is ramping up our social media presence with new daily updates including blog posts, technical videos, news, and industry insights. Follow us to stay informed!!

2021 BLOG & VIDEO HIGHLIGHTS

ACC posts new blogs and videos weekly! You will find blogs to answer your technical support questions, implementation do's and don'ts, and even video blogs for more in depth information. To find a blog that best fits your needs visit us online at www.4acc.com/blog/.



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